The risks of inclusion: shifts in governance processes and upgrading opportunities for cocoa farmers in Ghana
Laven, A.C.

Citation for published version (APA):

General rights
It is not permitted to download or to forward/distribute the text or part of it without the consent of the author(s) and/or copyright holder(s), other than for strictly personal, individual use, unless the work is under an open content license (like Creative Commons).

Disclaimer/Complaints regulations
If you believe that digital publication of certain material infringes any of your rights or (privacy) interests, please let the Library know, stating your reasons. In case of a legitimate complaint, the Library will make the material inaccessible and/or remove it from the website. Please Ask the Library: http://uba.uva.nl/en/contact, or a letter to: Library of the University of Amsterdam, Secretariat, Singel 425, 1012 WP Amsterdam, The Netherlands. You will be contacted as soon as possible.
Acknowledgements

Doing a PhD has been a process of constantly finding out how little it is I actually know.

It has taken quite a number of years to finish this book, and there are many people I would like to thank. I am particularly grateful to all the Ghanaian cocoa farmers and their families that welcomed me in their communities. I am thankful to the farmers that have participated in the surveys, in-depth interviews, group discussions and video-sessions. I am particularly grateful to Justice Appiah, Ama Owusu, Charles Adjei, John Busua and Charles K. Boateng. My fieldwork would not have been possible without the support of Conservation International Ghana and Wienco. It was through Yaw Osei-Owusu from Conservation International that I came to know Eric Kofi Doe and David MacMensah Metsowasa. They introduced me to the farmers in cocoa growing communities, assisted me in my field research and became my friends. Marc Kok and Ralph Odei-Tettey from Wienco played a role of similar importance. They made it possible to reach out to a large number of cocoa farmers in more remote areas. I am particularly grateful to Christian Adu-Asare who accompanied me during these field trips. I am also grateful to Ben Appiah Kubi and Benjamin Gyasi who assisted John van Duursen and Derk-Jaap Norde, two Dutch post-graduate students who conducted a part of the farmer survey in 2003. Thanks a lot John and Derk for your enthousiasm, valuable contribution and good company.

In Ghana I spoke to numerous representatives from the Ghanaian Cocobod, Ministry of Food and Agriculture, Ministry of Finance, Department of Cooperatives, farmer groups, World Bank, Licensed Buying Companies, rural banks, NGOs, researchers, etc. Thanks to all of you! A few people I would like to mention here in particular: Peter van Grinsven, Stephan Weise, François Ruf, Kenneth Brew, Toni Fofi, Taco Terheijden, Kwame Amezah, David Preece, Nathan Leibel, Peter van der Wurff, Dick de Bruijn, Nana Appiah, Nana Erhuma Kpanyinly, Nicolas Awartwi, Pieter Frieling and all the people from CRIG and from Kuapa Kokoo. Also thanks to Teun Wolters, Anouk van Heeren and to the Dutch Embassy in Ghana, who introduced me to a number of key players in the Ghanaian cocoa sector.

I am also grateful to Prof. dr. Adarkwa from the University of Kumasi who acted as my local supervisor when I just started my PhD. I am in particular grateful to the staff of the University of Legon/ISSER where I met different cocoa experts. Special thanks to Prof. dr. Nyanteng who became involved in organising a multi-stakeholder meeting in Accra. Also thanks to dr. Asante and dr. Anarfi who introduced me to Henry Anim-Somuah, another cooaoexpert, who I was lucky to work with in the field. Henry brought on board Isaac Asare and Robert Assan-Donkoh, two
knowledgeable students who assisted me with the farmer survey and during the conference. I am also particularly grateful to Pedro Arens from SNV and the support he provided to the meeting, together with his colleagues Eric Agyare, Lawrence Attipoe and Maureen Odoi.

In Ghana there are some other people I would like to thank. Piet Bakker, Cecilia and Badi for their friendship and hospitality. Nicolas for helping me to get around the first weeks in Ghana. Ben and Loes for helping us, as agreed, with a house, a car and new friends like Sophie, Alex, Lucienne, Ticho and Suzanne. Thanks also for bringing Okuleh into our lives. Okuleh, you made living in Accra with Jurriaan and Julia a joy. Thanks for being there and being so kind to Julia. Tjalling, it was always a pleasure having you around. Thanks also to my dear friends who came to visit us in Accra: Femke and Mike!

In the Netherlands I would like to thank my PhD supervisory team. My two promotores Isa Baud and Gerd Junne and my co-promotores Johan Post and Alex Fernández Jilberto. Isa, I certainly have a lot to thank you for. You supported and stimulated me to start the PhD process and helped me to bring it to a good end. I admire you for your analytical skills and I have enjoyed your kindness, brightness and hospitality! Gerd, it has been a privilege to have you as my other promotor. I am grateful for your constructive comments, your inspiration and admire your openmindedness and ability to connect. Johan, I am also very grateful to you, never tired to provide me with detailed and constructive comments. I very much enjoyed the discussions we had and the challenging questions you posed. Alex, dear Alex, you are the first that inspired me to do a PhD and I have always felt your support in all the decisions I made. Thanks for this and also for always challenging me to remain true to myself, which I regard as a lesson for life.

Within AMIDSt I would like to thank especially Gert van der Meer, Annemieke van Haastrecht, Clinton Siccama, Guida Morais de Castro, Marianne van Heelsbergen, Puikang Chan and Barbara Lawa for all their support. I am in particular grateful to Sjoerd de Vos.

I would also like to thank Ewald van Engelen, Robert Kloosterman, Ad de Bruijne, Michaela Hordijk, Maarten Bavinck, Fred Zaal, Margriet Poppema, Jan Mansvelt Beck, Jan Markussen, Michiel Wagenaar, Mirjam Ros-Tenen and Len de Klerk. Special thanks to Ton Dietz. Your positive spirit was very encouraging and I am grateful for your support, both as director of AMiDSt and CERES.

Thanks to all my PhD fellows at AMIDSt. Still, whenever I enter the G-building at the Nieuwe Prinsengracht in Amsterdam, I directly feel at ease and at home. There are quite a number of people that contributed to that feeling. First of all my roommates from ‘the’ room G203: Ellen, Hebe, Perry, Marlie, Robert, Jacob. Plan-B! Other favourite colleagues: Koen, Marloes, Kees, Iris, Amanda, Merijn, Michael, Nadav, Benson, Udan, Inge, Lothar, Mirjam, Niels, Magali, Willemijn, Mendel, Fenne, Edith, Marjolein, Toni, Annika, Rogier, Joran, Thomas, Babak, Arjan, Els and my dear sister in law Edith.

I am grateful for the opportunity I had to supervise several students. I have enjoyed working with you. In particular I would like to mention Rogier van Vuure, Tessa Laan and Richard van Beuningen.
Special thanks to Jean Hellwig and Joshka Wessels for developing the VISTA video course and for teaching me the basics of video-making. Thanks to the CERES graduate school, CERES Board and the PhD Council. I am particularly grateful to their support in setting up the thematic group on value chains, local economic development and social inclusion. Lee Pegler, I would like to mention you here as my partner in crime. Thanks also Peter Knorringa, Bert Helmsing, Sietze Vellema, Roldan Muraldian and Ruerd Ruben.

I would also like to thank Marcel Vernooij from the Dutch Ministry of Agriculture, Nature and Food Quality. I am also grateful to IFPRI and to ODI, especially to Marcella Vigneri.

Financially, the study was made possible by the support of NWO/WOTRO and the University of Amsterdam/AMIDSt. The Royal Tropical Institute (KIT) supported the publication of this thesis by KIT Publishers. Thanks in particular Bart de Steenhuijsen-Piters and Ron Smit. I am also grateful to some of my other new colleagues at KIT, especially Petra Penninkhof and Robert ten Donkelaar for proofreading.

I would also like to thank Nikola Stalevski for editing my thesis.

Sabine Nolens I would like to thank you for reading my thesis and keeping me company in good and bad times. Other dear friends I would like to mention are Larissa, Emilie (vD), Emilie (H), Renet, Eva, Femke, Chris, Bianca, Taco, Kim, Fiona, Lindy, Etienne, Erik and my favourite band Snakwelt. Also I would like to mention Annig, Ard, Elien, Maarten and Jil.

There are three people I would like to mention again. First, Marloes Kraan and Ellen Lammers: my friends and my paranimfs! Second, Koen Kusters, for being more than a friend, even more than a very special friend. I cannot thank you enough.

Finally, living my life would not have been possible without my family. Thanks Cor, Lies, Jeroen, Edith, Rosa and Jonas, Jurriaan, and my lieve, lieve, lieve Julia and Ruben.