



UvA-DARE (Digital Academic Repository)

Essays on bargaining and strategic communication

de Groot Ruiz, A.W.

Publication date
2012

[Link to publication](#)

Citation for published version (APA):

de Groot Ruiz, A. W. (2012). *Essays on bargaining and strategic communication*. [Thesis, fully internal, Universiteit van Amsterdam].

General rights

It is not permitted to download or to forward/distribute the text or part of it without the consent of the author(s) and/or copyright holder(s), other than for strictly personal, individual use, unless the work is under an open content license (like Creative Commons).

Disclaimer/Complaints regulations

If you believe that digital publication of certain material infringes any of your rights or (privacy) interests, please let the Library know, stating your reasons. In case of a legitimate complaint, the Library will make the material inaccessible and/or remove it from the website. Please Ask the Library: <https://uba.uva.nl/en/contact>, or a letter to: Library of the University of Amsterdam, Secretariat, Singel 425, 1012 WP Amsterdam, The Netherlands. You will be contacted as soon as possible.

Table of Contents

Acknowledgements	ix
Chapter 1 Introduction	1
1.1 Overview	1
1.2 Chapter 2: Power and the Privilege of Clarity	3
1.3 Chapter 3: ACDC Rocks When Other Criteria Remain Silent	4
1.4 Chapter 4: An Experimental Study of ACDC	6
1.5 Chapter 5: Formal versus Informal Legislative Bargaining	7
Chapter 2 Power and the Privilege of Clarity	9
2.1 Introduction	9
2.2 Example	14
2.3 Theory	20
2.4 Conclusion	26
2.5 Appendix: Proofs	28
Chapter 3 ACDC Rocks When Other Criteria Remain Silent	35
3.1 Introduction	35
3.2 ACDC	38
3.3 Discrete games	47
3.4 ACDC versus Other Criteria in a Veto Threats Game	49
3.5 Crawford-Sobel Game	54
3.6 Experimental Evidence	59
3.7 Conclusion	62
3.8 Appendix: Proofs	62
Chapter 4 An Experimental Study of Credible Deviations and ACDC	71
4.1 Introduction	71
4.2 Theory	73

4.3	Experimental Design and Procedures	81
4.4	Experimental Results	83
4.5	Dynamics	88
4.6	Robustness	95
4.7	Power and Information Transmission	99
4.8	Conclusion	102
4.9	Appendix	103
Chapter 5	Formal versus Informal Legislative Bargaining	133
5.1	Introduction	133
5.2	The Bargaining Problem and Cooperative Solutions	138
5.3	Formal and Informal Procedure	143
5.4	Experimental Procedures and Design	152
5.5	Experimental Results	156
5.6	Conclusion	166
5.7	Appendix	168
	References	203
	Samenvatting (Dutch Summary)	213