Growing into citizenship: The differential role of the media in the political socialization of adolescents

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Chapter 2: The differential role of the media as an agent of political socialization in Europe

Abstract
Declining political involvement of adolescents in Western society has caused wide concerns about the health of democracy in the future. This study investigates the role of the media in the formation of political attitudes and political mobilization of adolescents. Based on a secondary data analysis of the European Social Survey (n=5657), the influence of exposure to news and entertainment content on political trust, signing petitions, and consumer politics is assessed in a multi-level regression analysis. Additionally, the impact of the political and educational system on political attitude formation and civic engagement of adolescents is investigated. The results show a higher level of engagement in countries with a well-functioning democracy. At the individual level, news media exposure is positively related to engagement in consumer politics, whereas exposure to entertainment is negatively related to mobilization.

The media, most notably television and the Internet, have a considerable impact on the lives and political development of adolescents. A teenager today spends on average 8 hours a day using media (Strasburger, Wilson, & Jordan, 2009). By doing so, he or she potentially learns about current events, becomes acquainted with the actors of the national and international political arena, and is introduced to expert evaluations (Graber, 1997). These are important ingredients of the socialization process towards becoming a political citizen. But this only happens if he or she chooses to do so in the abundance of choice in today’s media landscape (see Prior, 2007). It is the aim of this chapter to investigate how and to what degree media influence the political socialization of adolescents.

Young adults, their media use, and the potential consequences of the latter on their political preferences and behavior are frequently studied in the social sciences. However, most studies refrain from studying the phenomenon from a socialization perspective and differences in political attitudes between adolescents and adults are interpreted mostly as cohort effects (Mößner, 2006; Niedermayer, 2006; Patterson, 2007). In fact, the literature devoted to the influence of the media as an agent of political socialization is relatively small. Following the pioneering work by Chaffee and colleagues in the 1970s (see Chaffee and Young 1990 for an overview of their work) the topic has virtually been absent from the scholarly agenda, with recent exceptions such as Shah, Cho, Eveland & Kwak (2005). In the meantime the media landscape has changed profoundly and so has our understanding of civic engagement (Ward & de Vreese, 2010) and socialization processes, as I explained in Chapter 1. In contrast to socialization studies conducted in the 1970ties, children and adolescents are now conceptualized as active participants in their own political upbringing. From this perspective media influence should not be regarded as an outside force. Media use should better be understood as a conscious choice of adolescents that has an impact on their political attitudes and behavior (Buckingham, 1997).

Extant research linking media use of young adults and potential effects on political behavior and attitudes is mostly based on single country studies, thereby ignoring the impact of contextual factors, even though these factors are highly
relevant in explaining voting in general (Franklin et al, 1992) and political engagement in particular (Pacheco, 2008). Moreover, most extant studies rely on a relatively limited notion of media use, not taking into account the abundance of choice that today’s media market offer. This is important since choice may lead people to turn away from news and prefer entertainment content (Prior, 2007). Finally, much of our current knowledge rests on a classic but limited conceptualization of civic engagement. Young persons may turn out less at the polls. But, as Norris (2003b) points out, a shift from a citizen oriented engagement (voting, supporting a political party through voluntary work or donations) to cause oriented activism which includes consumer politics and legal as well as illegal demonstrations could have taken place.

The study investigates the effect of media use on political attitudes and behavior, and it extends previous research on the citizen-oriented repertoire of civic engagement (voting, party preference), to also include new, cause-oriented forms of participation and a general outlook on politics. The analysis presented in this chapter is based on data of the European Social Survey, a large dataset collected in 22 countries that include measures of media use and political attitudes and behavior, which provides the unique opportunity to study macro- and micro level effects at the same time.

**Conceptualizing Political Socialization**

Political socialization is a concept that was widely studied and discussed in the 1960s and 1970s by e.g. Almond and Verba (1963) and Sigel and Hoskin (1981). Gimpel et al. (2003) integrated the various conceptualizations and defined political socialization as “the process by which new generations are inducted into political culture, learning the knowledge, values, and attitudes that contribute to support of the political system”. Hence, political socialization has an explicit learning component. Learning what an individual has to know, to feel, and do to become a citizen that is needed in a particular political system. In the case of most Western countries the political system is democracy.
Socialization is a complex and continuous process in which cognitions and behavioral patterns are actively learnt through agents, such as parents, school and peers. Though the most important period for socialization is childhood and early adulthood, we keep on negotiating our socialization throughout the life course as the political world changes and we need to acquire new patterns of behavior to deal with it (Sears & Levy, 2003).

A new political culture?
Gimpel et al.’s definition of political socialization refers to the term political culture as the object of political socialization, thus the collective attitude towards politics and the expression of those attitudes. However, the political culture of a system is not stable, but changes continuously as the societal parameters are transforming around it. The conceptualization of political culture in Western democracies is regularly debated and reassessed. Buckingham (1997) proposes that we are at the dawn of a “new political culture”, in which traditional, institutionalized acts of expressions of citizenship (as voting, engagement in political parties) are replaced by involvement in short-term political alliances that are solely created to support a specific interest (e.g. prevent war in Iraq, protect the environment, rally against Wall Street capitalism), and dissolve after the issue solved or not any longer of political relevance (Norris, 2003b).

This development is important with regard to political socialization research for two reasons: first, it means that the political involvement of an adolescent cannot only be assessed by his or her intention to turn out and vote in an election or proximity to a political party, but also, and maybe even more importantly, by the engagement of a young person in cause-oriented initiatives. Secondly, engaging in the new political culture can be done at any age and is not institutionally linked to the moment when adolescents legally become adults. Engagement in cause-oriented political activism is not limited by institutional obstacle like a minimum voting age and can therefore be studied during adulthood. Hence, if one wants to research the civic engagement of teenagers before they are eligible to vote, it is a worthwhile undertaking to consider the
cause-oriented forms of political involvement, e.g. the conscious boycott of products for political reasons, or signing petitions instead of the citizen-oriented repertoire of expressions of citizenship.

**Attitudes towards politics**

Political mobilization of adolescents is only one aspect of their introduction into the political culture of their country. According to Gimpel et al.’s definition of political socialization, the development of attitudes supporting the current political system is another relevant factor of the phenomenon. Research in political developmental psychology indicates that the process of development of those attitudes begins in a very abstract form with diffuse identification with political actors and institutions during preschool years. Van Deth et al. (2007) show, for example, that German children at the age of 6, already dispose over a general idea what a democracy is and are familiar with democratic values like equality before the law. Such perspectives dovetail with recent insights focusing on personality traits (Mondak et al., 2010) and genetics (Hatemi et al., 2010) as antecedents of political ideology and participation.

During adolescence these vague allegiances become more pronounced when children slowly develop a rational approach towards politics (Atkin & Gantz, 1978). Attitudes towards politics do not only crystallize and become more concrete during adolescence, they also become increasingly independent from their parents political attitudes and preferences (see Chaffee and Yang, 1990). Moreover, political preferences developed during adolescence remain mostly stable over the course of life (Sears & Levy, 2003). Object of these attitudes can be specific political figures, institutions, or policies, but it can also be the political system itself. In this chapter I am going to investigate both: whether an individual reports proximity to a political party (as one of the main actors in a democracy), and the trust an adolescent has in the various institutions that constitute the political system.
Media and political socialization

The development of political attitudes as well as political behavior is influenced by several agents, one of them being the media (see McLeod, 2010). According to political socialization theory, political attitudes are formed during childhood and adolescence and only to a small degree during adulthood (Huntemann & Morgan, 2001). Media effects research has also emphasized that investigating attitude formation processes at young ages is advantageous. It has been coherently shown that the prevalent effect of media exposure is to reinforce pre-existing attitudes. This is due to self-selection mechanisms: media users prefer selecting outlets that are likely to be consistent with their preferences to avoid psychological stress (Slater, 2007).

However, most empirical studies in the field of media effects research focus on mass media influence on the political attitudes of adults, who already dispose over a developed set of political preferences. Contrary to this approach, this study investigates the influence of the media on adolescents.

Two causal mechanisms

To understand the impact of the media on political attitudes and behavior, it is necessary to consider the causal processes that link media exposure and political attitude formation. Two theoretical approaches can help to understand these mechanisms: Learning theory and media malaise. Whereas learning theory points to a positive impact of (news-) media consumption on political socialization, media malaise theorists claim that the media contribute to rising levels of political cynicism.

Learning theory

Media are the primary source of political information on current political events for adolescents (Graber, 1997). For adolescents and adults alike, it is virtually impossible to witness all relevant political events in person, let alone discuss their implications with all concerned parties to place them into an interpretative framework. Political information is therefore evidently second-hand information, and the media are the most accessible and commonly used source for it. In that
light, it cannot surprise that Dalton (1996) and Inglehart (1990) both find a strong correlation between the availability of political information through mass media and the overall level of political knowledge on the macro level (see also Curran et al., 2009). They claim that the expanded availability of media, especially in the second half of the 20th century, has led to an increase in the spread of political knowledge.

Exposure to political information increases in turn the ability of individuals to engage in politics (Delli Carpini 2000), as news provide information about current events that ask for participation and clarify the processes in a democratic society (see also Shah et al., 2009). This relationship is further explored in Chapter 4. Accordingly, ceteris paribus, I propose the following hypothesis.

H1: The higher the exposure to news media, the higher the civic engagement.

**Media Malaise**

Contrasting claims of learning theory, advocates of media malaise expect a negative influence of the mass media on political interest and engagement. The core notion of this approach is that media coverage is inherently negative about politics. This is due to higher news value of negative news items (Bennett, Lawrence, & Livingston, 2007; Galtung & Ruge, 1965). As a common sense journalistic doctrine puts it: “bad news is good news”. News items that reveal scandals in the political world criticize the performance of those in power or alert to unfavorable consequences of particular decisions, appeal more to the interest of the audience as news stories that inform about the success of particular policies or the number of politicians that are scandal-free3. Positive information about politics is considered to be less relevant or interesting. This brings about a negative bias in the portrayal of politics in the news media (Keplinger, 1998), which ultimately gives the audience the impression, that politicians act irresponsibly most of time and therefore cannot be trusted (Capella & Jamieson, 1997).

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3 Negativity is one of the news values, implying that events with negative implications are more likely to be picked up by the media than events with positive consequences. See also Galtung & Ruge (1965).
Interestingly, media malaise theory has not been empirically substantiated by investigating the effects of exposure to news media, but for general media use (e.g. by Putnam, 2000). Exposure to news media, on the other hand, has been shown to have positive influence on political interest (Strömbäck & Shehata, 2010) and political involvement (Newton, 1999; Norris, 2003a). Holtz-Bacha (1990) stated explicitly, that higher levels of political cynicism are not associated with exposure to political information in the mass media but entertainment media. The negative relationship of entertainment media use and political involvement can be explained by potential cultivating effects of mass media, first conceptualized by Gerbner (1986). According to the cultivation approach, the media usually present a violent world in which danger is omnipresent. The audience, confronted with this biased image of reality, is left with a feeling of discomfort and insecurity, which results in a general alienation from the world, especially among those people who spend most of their leisure time using the media. The feeling of insecurity is paired with a feeling of inefficacy, apathy and distrust (Putnam, 2000) towards society, in particular the political system.

General alienation from the political world also leads to growing levels of political cynicism and a decline in civic engagement (Putnam, 2000). This means, that exposure to entertainment media can have demobilizing effects. Accordingly I can formulate the following hypothesis:

\[ H_2: \text{The higher the exposure to entertainment media, the lower the level of political trust and civic engagement.} \]

**Influence of system level variables**

Sigel and Hoskin (1981) introduced the idea that the political system can affect processes of political socialization. They claim that the smoother a democratic system functions the less adolescents engage in politics. The rationale behind this idea is that adolescents – occupied with their education, social and romantic endeavors and important choices concerning their professional future – prefer to spend their attention on other aspects of their lives than their political environment. If they feel that there is little need for their political input it is a
rational choice to save scarce time and other resources. In other words, an adolescent only becomes Aristotle’s famous political animal in when his or her live is significantly blemished by his political environment.

The quality of democracy varies greatly among countries in Europe. Although the polity structure of all European countries is democratic, there are considerable differences in the degree to which they are able to achieve democratic goals: high levels of public health, education and wealth (Campbell, 2008).

H3: The higher the quality of democracy in the country in which adolescents live, the lower the level of civic engagement.

Methods
To understand the influence of the media on political socialization I conducted an analysis of the first five rounds of the European Social Survey (ESS), carried out in 2002, 2004, 2006, 2008, and 2010 respectively. The ESS is a general population survey carried out in about 22 countries in each wave among a representative sample of approximately 2000 respondents per round and country. The countries included in this analysis are Austria, Bulgaria, Belgium, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Netherlands, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, Switzerland, Ukraine and UK. I selected all respondents that are at least 14 and at the most 20 years old as the bases for my analysis. Since I did not find significant differences in the dependent variables between the rounds, all data is combined for further

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4 The ESS has not been carried out in Estonia, Slovenia, Ukraine and Greece in the wave of 2002, in Bulgaria in the waves of 2002 and 2004; in Czech Republic, Greece, Italy, Luxembourg in the wave of 2006, and in Austria in the wave of 2008 and 2010. Since we did not find significant differences between the waves and sufficient data was available for the other waves we chose to include those countries in the analysis nevertheless.

5 Adolescence is the period in life in which an individual starts to become increasingly independent from the political ideas and preferences of their parents. This process starts after the 12th birthday. (Dennis, 1986). To dispose over a sufficiently large sample size in each country, we decided to include all adolescents in the sample and chose for a rather large age bracket. To account for the potential risks, we additionally controlled for age.
analysis (N=6935). I am investigating two types of dependent variables in this study: political attitudes and civic engagement.

Dependent Variables

Attitudes towards politics

Party affiliation: Proximity to a political party was assessed by asking the respondents whether they felt closer to a particular party compared to all other political parties.

Political trust: In this study we investigate political trust as the opposite of political cynicism. Though these concepts are not equivalent, political trust has been used as a measure of media malaise in comparable studies (Avery, 2009) and is therefore chosen as an indicator in this study. Political trust is measured by a scale constructed of 5 items that individually measure the respondents trust in the national parliament, the legal system, the police, politicians, and political parties (Cronbach’s Alpha: 0.869). All items were measured on an 11 point scale.

Civic engagement

Political involvement of adolescents is measured by two indicators of cause-oriented activism, as voting or other forms of citizen-oriented engagement is not relevant for the age group. They are signing a petition in the past 12 months, and boycotting a product for political reasons in the past 12 months.6

Independent Variables

Media exposure

News exposure is operationalized as the number of hours a respondents spends on an average weekday reading newspapers, watching television news, or listen to

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6 We prefer to investigate two specific types of political behavior rather than constructing a scale, because the individual political activities differ so much with regard to the necessary level of involvement, costs, and goals that it would not be valid to construct an additive scale. The correlation of the two variables is .31.
political information on the radio. As each of those channels was assessed independently, they are summed up to assess the cumulative amount of time spend with news media each day. Entertainment exposure is assessed in a comparable manner. The ESS does not include measures of entertainment exposure, but it has a measure of general media exposure. To calculate entertainment exposure news exposure is subtracted from the number of hours spent with a particular medium in total on an average weekday. Subsequently all the individual entertainment scores are added up to assess the cumulative amount of time spend with entertainment media every day. That means that the measure for media entertainment also includes advertising or educational formats. Both measures are weakly correlated (r = -0.2**)^7.

Quality of democracy
Quality of democracy is assessed using the quality of democracy ranking (Campbell, 2008). In this index a number of dimensions of functioning democracies are combined (political freedom, economic performance, health system, gender equality, general political knowledge, environmental performance, corruption). The empirical bases for the index are reliable and established sources such as the Freedom House Index of political freedom, World Bank, Political Handbook of the world. I chose this measure as it is able to grasp differences in the functioning of mature democracies in Europe, that most other measures of democracy (Freedom House, Vanhanen’s Index of Democracy) cannot assess.

Control Variables
To specify the model and avoid overestimation of the effects a number of control variables were added that have been positively tested to be of empirical relevance in previous research (for example by Esser & de Vreese, 2007; Gimpel et al., 2003; 7To make sure both measures are independent of each other despite the indirect manner in which entertainment media use is assessed, we calculated all analyses without the measure for entertainment. Though the power of the effect of news increased, it did not change the level of significance of the measure.
Norris, 2003b; Sigel & Hoskin, 1981). Political interest was measured on a 4 point scale as a response to the question: “How interested are you in politics?”, educational level was measured in years of education, ideology of the respondents was assessed by a self-reported placement of the respondent on a 11 point left-right scale (10=right). Finally age and gender were added as control variables.

Unfortunately, the setup of the ESS as a survey which mostly directed at adults means that there are a number of limitations in the data. This particularly holds for the control variables. Important control variables like the household income could not be included in the model as the vast majority of the sample of adolescents did not know the household income.

To provide a reference point for the results as called for by Roller et al. (2006), I compare the results concerning the political attitudes and behavior of adolescents with the remainder of the sample.

Results
Political attitudes and engagement change during the life course. This is a result of both age and cohort effects. Figure 2.1 shows to what degree respondents of different ages are politically involved. As it becomes clear from Figure 2.1 the development varies between different modes of political involvement. The

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8 The political interest of an adolescent is an odd factor in political socialization research as it can serve as dependent and independent variable at the same time. In Norris (2003b) study of youth activism it turned out to be the most important factor in explaining political engagement. Esser and de Vreese (2007) come to a similar conclusion with regard to youth turnout. Political interest is also proven to have a positive impact on exposure to political information, as those who are interested in politics also want to be up to date on current political developments. On the other hand, one could also argue that political interest comes about as a combination of influences from media, family, school, peers, and the political environment. In this chapter, however, political interest is included as an independent variable in the models, mostly to estimate the influence of the media, when political interest is controlled.

9 Not completed primary education, primary or first stage of basic, lower secondary or second stage of basic education, upper secondary, post secondary, non-tertiary, first stage of tertiary, second stage of tertiary
affiliation with a political party, for example, slowly increases with age, whereas participation in consumer politics peaks during adulthood. Taking a closer look on the specific development of adolescents, it becomes clear that adolescence is a crucial period for political socialization: the share of adolescents feeling close to a particular party steeply increases, whereas political trust is declining considerably. At the same time news media are increasingly becoming part of the media menu.

*Figure 2.1: Mean values of news exposure, attitudes towards politics, and civic engagement by age*

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**Explanatory results**

To assess the influence of the media on political attitudes and behavior of adolescents multi level regression analysis explaining each of the independent variables above was applied. Logistic regression was applied in the analysis of political engagement. Political trust was analyzed by applying linear MLE regression. To account for country differences a random intercept was added. To provide a reference point for the results, each model is also calculated for respondents older than 21. This way, I can assess whether a certain finding is particular for adolescents or coherent with a general trend.

Tables 2.1 and 2.2 present the findings of the analysis. The results reveal that, depending on the dimension of political socialization under investigation –
behavior or attitude, a different set of factors is significant for the explanation of its variance. This observation becomes particularly clear when looking at the influence of the two types of media exposure: exposure to news media and exposure to entertainment media. In most cases, the effects of news exposure and entertainment exposure do not coincide, but are complementary.

**Media effects**

Hypothesis 1 states a positive influence of news media exposure on civic engagement, whereas Hypothesis 2 postulates a negative influence of entertainment media exposure on both types of dependent variables: civic engagement and attitudes towards politics. The results indicate that the direction of the effects is indeed in line with the hypotheses in most cases, however not all of the effects are significant. Exposure to news only has a statistical significant effect on the likelihood to boycott a product for political reasons or sign a petition but not for adolescents. Those effects were only significant for older respondents, which means that Hypothesis 1 is not supported. The negative effect of other media exposure on political attitudes and behavior (H2), on the other hand, can be confirmed for adolescents with regard to participating in politics as well as trusting politicians.

The overall tendency of the variables can also be deducted from a visual examination of the predicted scores depending on a low, high or medium level of media exposure (Figure 2.2).
### Table 2.1: Fixed effects estimates for Models of the Predictors of political attitudes

<table>
<thead>
<tr>
<th></th>
<th>Party affiliation</th>
<th>Political trust</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>14-20 (N=5481)</td>
<td>21+ (N=92547)</td>
<td>14-20 (N=4178)</td>
<td>21+ (N=92547)</td>
</tr>
<tr>
<td><strong>System level</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Quality of democracy</td>
<td>-.002* (.014)</td>
<td>.005 (.01)</td>
<td>.01 (.002)</td>
<td>.10 (.01**)</td>
</tr>
<tr>
<td><strong>Individual level</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Age</td>
<td>.01 (.02)</td>
<td>.01** (.0004)</td>
<td>-.16** (.011)</td>
<td>-.001** (.000)</td>
</tr>
<tr>
<td>Gender</td>
<td>-.12** (.060)</td>
<td>-.09** (.014)</td>
<td>.009 (.040)</td>
<td>.06** (.012)</td>
</tr>
<tr>
<td>Political interest</td>
<td>.86** (.044)</td>
<td>.67** (.01)</td>
<td>.28** (.032)</td>
<td>.35** (.008)</td>
</tr>
<tr>
<td>Education</td>
<td>.06** (.021)</td>
<td>.01** (.002)</td>
<td>.03 (.010)</td>
<td>.02** (.001)</td>
</tr>
<tr>
<td>Ideology</td>
<td>.01 (.015)</td>
<td>.008* (.003)</td>
<td>.03** (.018)</td>
<td>.06* (.002)</td>
</tr>
<tr>
<td>News exposure</td>
<td>.005 (.017)</td>
<td>.002 (.003)</td>
<td>.01 (.013)</td>
<td>-.009** (.002)</td>
</tr>
<tr>
<td>Entertainment exp</td>
<td>-.01 (.010)</td>
<td>-.007** (.002)</td>
<td>-.01* (.008)</td>
<td>-.01** (.002)</td>
</tr>
<tr>
<td>ESS Round</td>
<td>.01 (.02)</td>
<td>-.02** (.005)</td>
<td>.09 (.022)</td>
<td>-.004 (.998)</td>
</tr>
<tr>
<td>Intercept</td>
<td>-3.14** (.413)</td>
<td>-2.64** (.777)</td>
<td>-2.97** (.095)</td>
<td>-5.14** (.998)</td>
</tr>
<tr>
<td>Wald chi²</td>
<td>476.24**</td>
<td>7311.23**</td>
<td>162.81**</td>
<td>415.82**</td>
</tr>
</tbody>
</table>

Note: Standard errors are in parentheses.  
* p < 0.5, ** p < 0.1
# The Media as a Political Socializer

## Table 2.2: Fixed effects estimates for Models of the Predictors of civic engagement

<table>
<thead>
<tr>
<th></th>
<th>Signed petition</th>
<th>Consumer politics</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>14-20 (N=5574)</td>
<td>21+ (N=94454)</td>
</tr>
<tr>
<td><strong>System level</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Quality of democracy</td>
<td>.10** (.016)</td>
<td>.01* (.001)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Individual level</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Age</td>
<td>.01 (.028)</td>
<td>-.01** (.0005)</td>
</tr>
<tr>
<td>Gender</td>
<td>.29** (.067)</td>
<td>.28** (.016)</td>
</tr>
<tr>
<td>Political interest</td>
<td>.53** (.048)</td>
<td>.40** (.011)</td>
</tr>
<tr>
<td>Education</td>
<td>.09** (.024)</td>
<td>.06** (.002)</td>
</tr>
<tr>
<td>Ideology</td>
<td>-.06** (.017)</td>
<td>-.07** (.003)</td>
</tr>
<tr>
<td>News exp.</td>
<td>-.009 (.020)</td>
<td>.01** (.003)</td>
</tr>
<tr>
<td>Ent.exp.</td>
<td>-.03** (.012)</td>
<td>-.02** (.002)</td>
</tr>
<tr>
<td>ESS round</td>
<td>-.08** (.024)</td>
<td>-.02 (.005)</td>
</tr>
<tr>
<td>Intercept</td>
<td>-11.67** (1.41)</td>
<td>-8.12** (1.961)</td>
</tr>
</tbody>
</table>

| Wald chi2            | 279.50          | 489.12**          | 196.15**      | 4646.71**     |

Note: Standard errors are in parentheses.
* p < 0.5, ** p < 0.1
Figure 2.2: Predicted scores of low, medium, or high media exposure

Party affiliation

Signed a petition

Boycotted a product

Note: Predicted scores of low, medium and high media exposure in a logistic multi-level regression. All other variables are set to mean. For all specifications see Table 1 and 2.
When comparing the younger cohort to the 34 to 40 cohort it becomes obvious that the mobilizing influence of news media is higher in the older cohort. While I do not find significant effects of exposure to news on consumer politics or signing a petition in the younger cohort, they are evident for the older cohort. This observation could be substantiated using moderation analysis, in which I found significant interaction effects consisting of age and news exposure (Beta: sign petition: .001**, Beta: consumer politics:.001**).

There is also a significant interaction effect of age and entertainment media use in the model explaining political trust (Beta: -.001**). This means that spending more time with entertainment media leads to higher levels of distrust among the older generation. In case of proximity to a political party the opposite was the case. Here, the youngest respondents show the strongest effects (Beta: .005**).

On the system level I find that citizens who live in countries with a lower quality of democracy generally show a lower level of political activism, which means that Hypothesis 3 cannot be supported. On the contrary, I find significant in the opposite direction in most cases showing that stable democracies are more likely to bring about a politically active youth.

**Discussion**

In this chapter two questions concerning the relationship of media exposure and political socialization were addressed. The first question relates to the contradicting effects of entertainment exposure and news exposure. Whereas the latter has been proven to increase political knowledge and – in the long run – democratic participation of young adults in previous research, the first is presumed to contribute to media malaise, a sentiment of distrust in politics and politicians, nurtured by media products that present a violent, dangerous world.

The results suggest that both, mobilizing and demobilizing effects of the media depending on the content an individual is exposed to. Use of entertainment content contributes to a feeling of distrust in politics and leads to lower levels of political engagement among adolescents, yet exposure to news media stimulates higher political participation, but only among those older than 21.
The second question posed in this study concerns the influence of the on civic engagement. The data suggests that there is a significant effect of quality of democracy on political attitudes and behavior. However, the direction of the predicted effects was not in the expected direction. Based on the work of Sigel and Hoskin (1981) I expected young citizens to be less involved in mature democracies. Yet, the results indicate that nations in which democracy is not functioning at its best – and not the mature democracies - leave their young citizens with little interest to engage. Possibly, because they feel that signing a petition or boycotting a product will not change anything as the political system is less responsive to the pressure of public opinion.

To test system level influence data of the European Social Survey is used. In the ESS survey data from over 22 European countries is gathered. Although the size of the data set and quality of data collection in the European Social Survey imply that my results are of high reliability, the data was not collected directly for the purpose of this study which means that validity of some of my measures should be discussed. First, the indicator of entertainment media use is rather crude. As it is an indirect measure calculated based on general media use and news media use, it includes more than just entertainment media use, for example advertising or educative media content and does not account for infotainment or other hybrid forms of political and entertainment content. Moreover, both indicators of media use are measures of exposure and not attentive media use as media malaise theory would suggest. Second, online political participation and media use are not included. That means that this study does not account for new forms of political participation, for example through social network sites, which are especially relevant for the young generation, as I point out in Chapter 4. However, since online and offline participation are correlated (Bakker & de Vreese, 2011), explaining offline political participation is still worthwhile as it helps to identify sources of an active approach towards politics. Finally, measures of education and ideology are not assessed in an age appropriate fashion with regard to adolescents. This means that my results should be interpreted with caution acknowledging the limitations of the data.
To eventually fully identify the causal mechanism that relates media exposure and political socialization, research on the effects of the media on political socialization should move beyond a cross-sectional research design. Taking on a longitudinal approach would allow us to address some interesting questions that are still open: How does the influence of the media develop over time? At what age do adolescents develop stable attitudes? This would also allow contribute to political development psychology with regard to media effects. Until today, the timing of media effects during the life course is uncharted territory. Finally, do media mobilize adolescents or do mobilized adolescent select media that mobilize them even more? I will come back to this question in the next chapter.

The results showed that political trust is steeply declining during adolescence. According to my analysis the growing lack of confidence is fuelled by use of non-informational media. Exposure to entertainment media content also has a significant negative effect on political participation. Adolescents and adults alike are less inclined to sign political petitions or boycott a product for political reasons as they spend more time using entertainment media. I interpret this finding in the light of media malaise theory implying that it is violent or negative media content that alienates its audience from the political world. It could also be argued that the relationship of entertainment media use and lack of participation is due to limitations in the time budget (Putnam, 2000). Time spent using media individually, cannot be spend on political activities. However, two observations of this study cast doubt on this alternative explanation. First, the size of the negative effect remains the same during the life course; though time spend with entertainment media decreases on average. Second, there is a significant negative influence of entertainment media use on political trust. That means that also the attitude towards politics is affected by entertainment media use.

When comparing media influence on political participation of adults and adolescents, it becomes apparent that the effects are more pronounced in the older cohort. Adolescence appears to be the period in life during which media malaise and political learning through media begins, but the effects of the media grows
stronger over the life course. This is interesting to note, because adolescence is also the period in life with the highest exposure to media. Hence, one would expect that the media effects are the strongest. Yet, the opposite is the case.

There are two possible explanations for this finding: First, the effects of media use unfold over time, implying that not the frequency of news media use causes political participation but the cumulative amount of time spent with the media over the life course. An alternative explanation is that media become a more important source of influence relative to other sources, as other agents of socialization (parents, school) become less influential during adulthood. Whichever explanation holds, both illustrate that political learning theory should be further developed to incorporate life cycle effects. We should also investigate the development of media effects in young adults as they first occur in order to find out more about how the relationship between media use and political mobilization comes about.

The difference in the effect of news media between adolescents and adults can be interpreted as both, a cohort or an age effect. I suggest that cumulative media consumption during the life course affects political engagement. However, this does not mean that there are not be generational differences as well. In fact, literature in the field of political engagement research clearly suggests that one’s generation or cohort is crucial in determining political participation, for example if there was high political conflict during the first election of a generation (Sears & Valentino, 1997).

Multi-level analysis of the data showed that political socialization is influenced by factors on the macro level and factors on the micro level. Quality of democracy turned out to be very influential in bringing about active citizens in Europe. The higher the level of public health, wealth or education, the more young citizens feel inspired to take on an active role in society. This means that in order to socialize a participating citizenry, one place to start is by providing a functioning political environment.
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