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The bad consequences of teamwork

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Experimental Instructions

Screen 1

In this experiment you will be matched with another participant. Each participant has two dice, one blue and one yellow. Together, the two of you will roll two blue dice and two yellow dice.

An identical outcome in the two blue dice (double) will result in a payoff equal to the dice outcome in Shekels. For example: If the outcome of the two blue dice is 3 and 3, the payoff will be 3 NIS. If the outcome of the two blue dice is 6 and 6, the payoff will be 6 NIS. If the outcome of the two blue dice is 3 and 6, the payoff will be zero. The payoff for the yellow rolls will be determined in the same way.

The next screen explains how the payments are divided between the participants. At any stage, if you have any questions, please raise your hand and we will approach you.

Screen 2: Collaboration

You are participant B

You will roll your blue die once, and then your yellow die once.

Participant A will roll his yellow die once, and then his blue die once.

You and Participant A will equally split the two payoffs: The payoff based on the blue dice and the payoff based on the yellow dice.

Screen 2: Norms

You are participant B

You will roll your blue die twice.

Participant A will roll his yellow die twice.

Your payoff will be determined by the blue rolls: your first roll and your second roll.

Participant A's payoff will be determined by the yellow rolls: his first roll and his second roll.

Screenshots

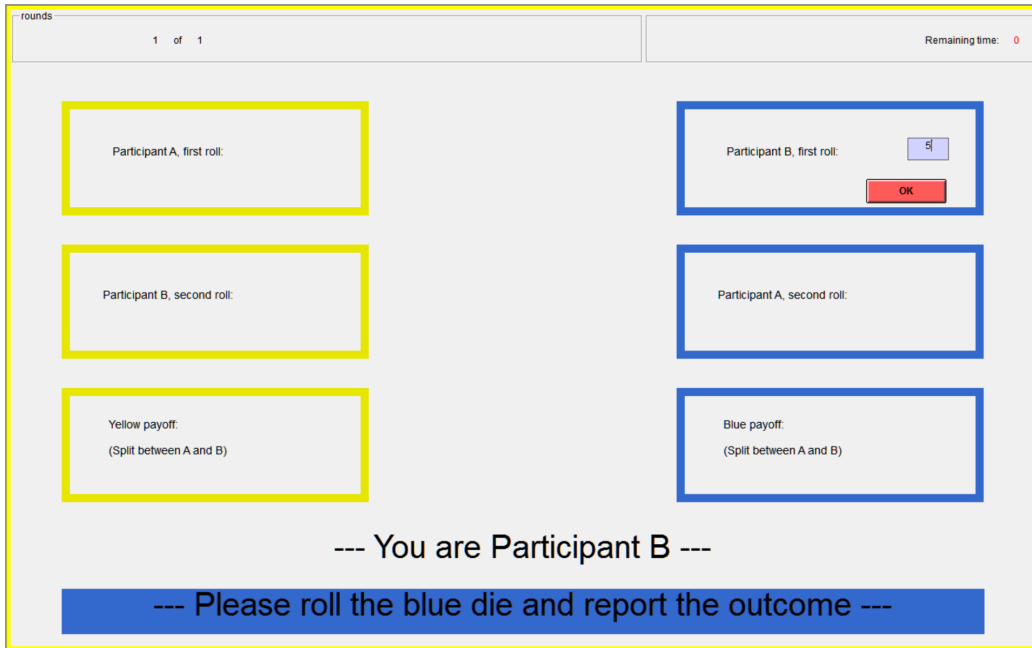


Figure 1: First roll participant B - Collaboration treatment

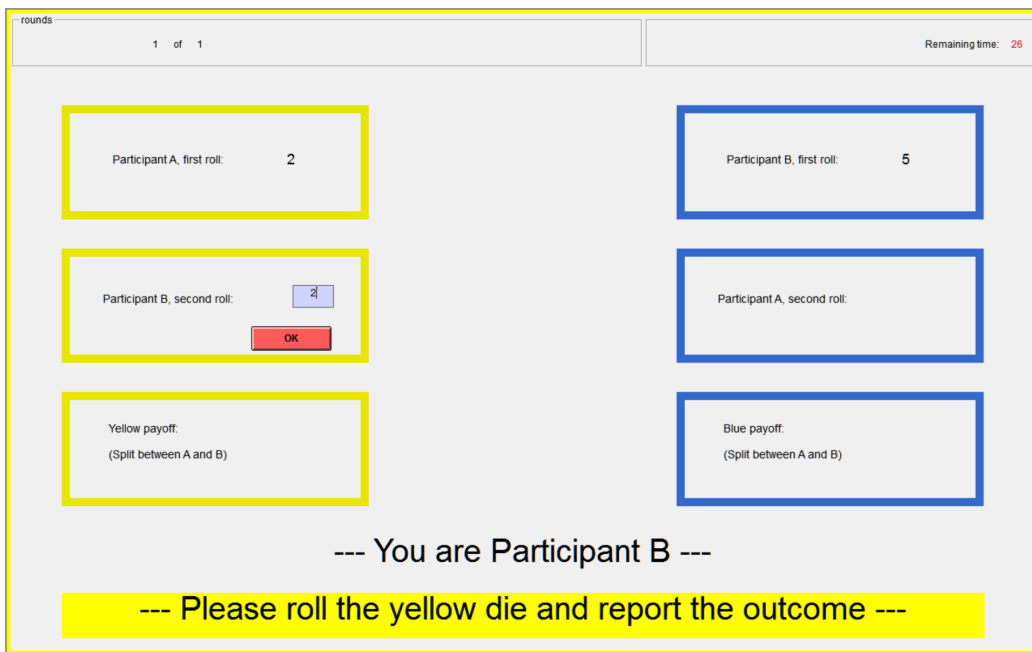


Figure 2: Second roll, participant A - Collaboration treatment



Figure 3: Feedback, participant B - Collaboration treatment