

Online Appendix for “Who Gets In? A Conjoint
Analysis of Labor Market Demand and Immigration
Preferences in England and Japan”

A Additional Tables and Figures

A.1 List of Occupations Used in the Conjoint Analysis

Table S1: Mapping of occupations in the conjoint to ISCO-08 names and skill levels

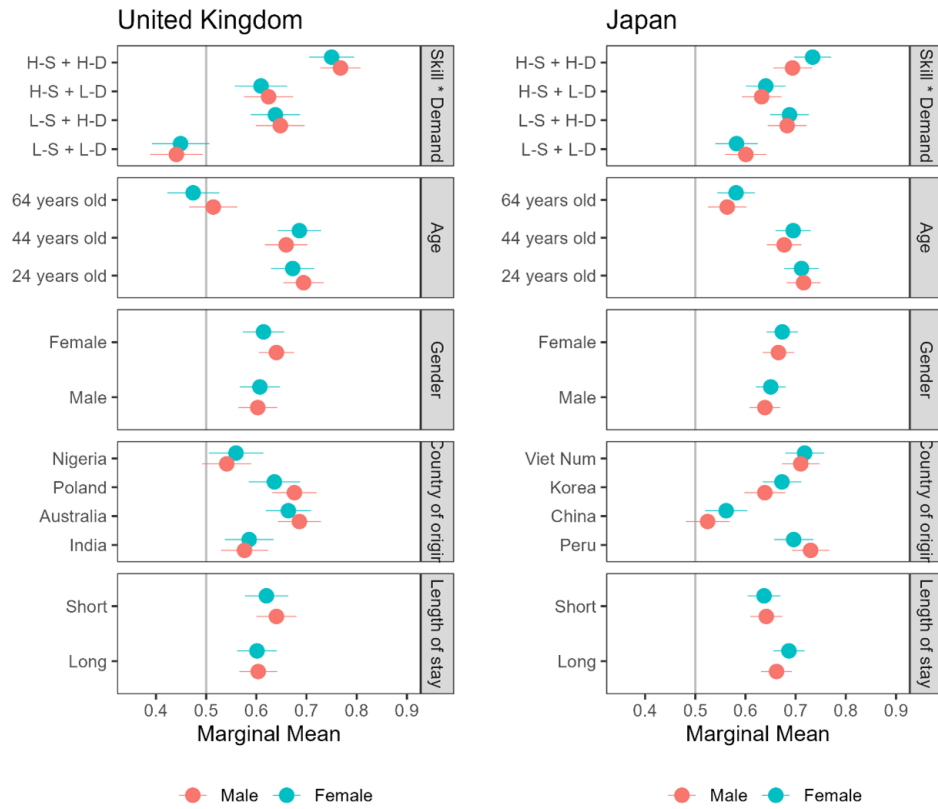
Occupations in the conjoint	Occupation name(s) in ISCO-08	ISCO-08 Skill level
<i>Conjoint professions a priori categorized as high skill</i>		
Computer programmer	Programmer, computer	Skill levels 3 and 4
Doctor	Doctor, medical: general (more categories such as Doctor, cardiology, doctor, neurology...)	Skill levels 3 and 4
Lawyer	Lawyer	Skill levels 3 and 4
Office manager	Manager, office	Skill levels 3 and 4
<i>Conjoint professions a priori categorized as low skill</i>		
Fruit and vegetable picker	Picker, vegetable / Picker, vegetable	Skill level 1
Home care worker	Worker, family day care / Carer, home: aged or disabled persons	Skill level 2
Retail worker	Retailer / Salesperson, shop	Skill level 2
Call centre telemarketer	Operator, telephone: telemarketing / salesperson, telemarketing / telemarketer	Skill level 2

Source: <https://ilostat.ilo.org/methods/concepts-and-definitions/classification-occupation/>

B Subgroup Analysis

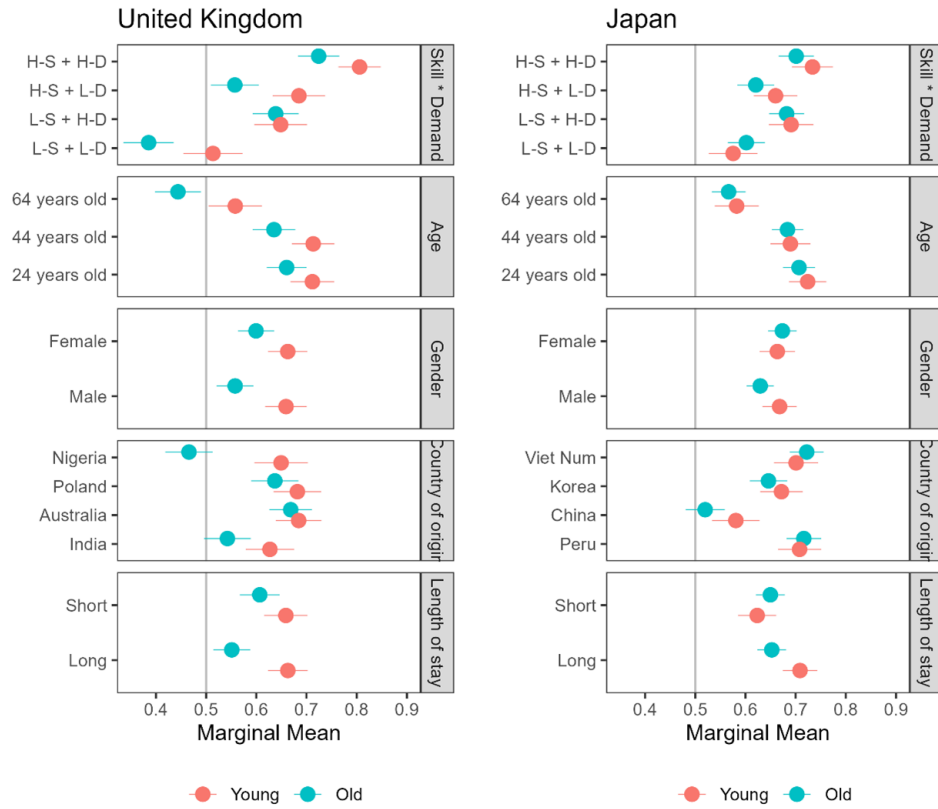
B.1 Gender

Figure S1: Subgroup analysis by gender



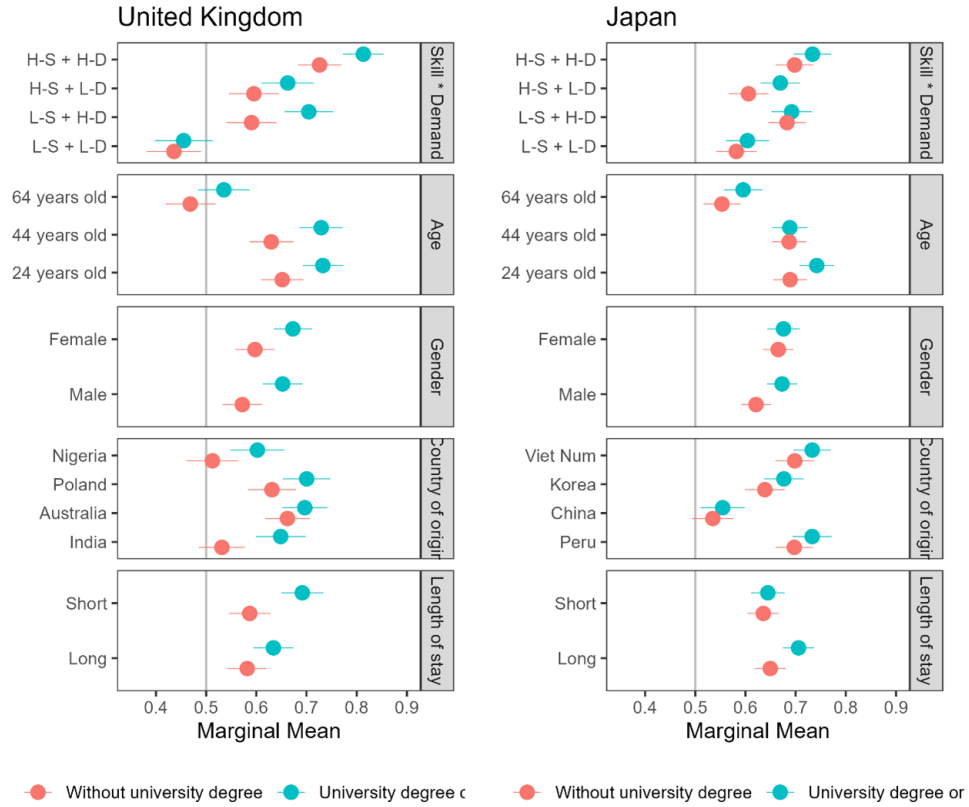
B.2 Age (Under 45yr old = Young, Over 45yr old = Old)

Figure S2: Subgroup analysis by age group



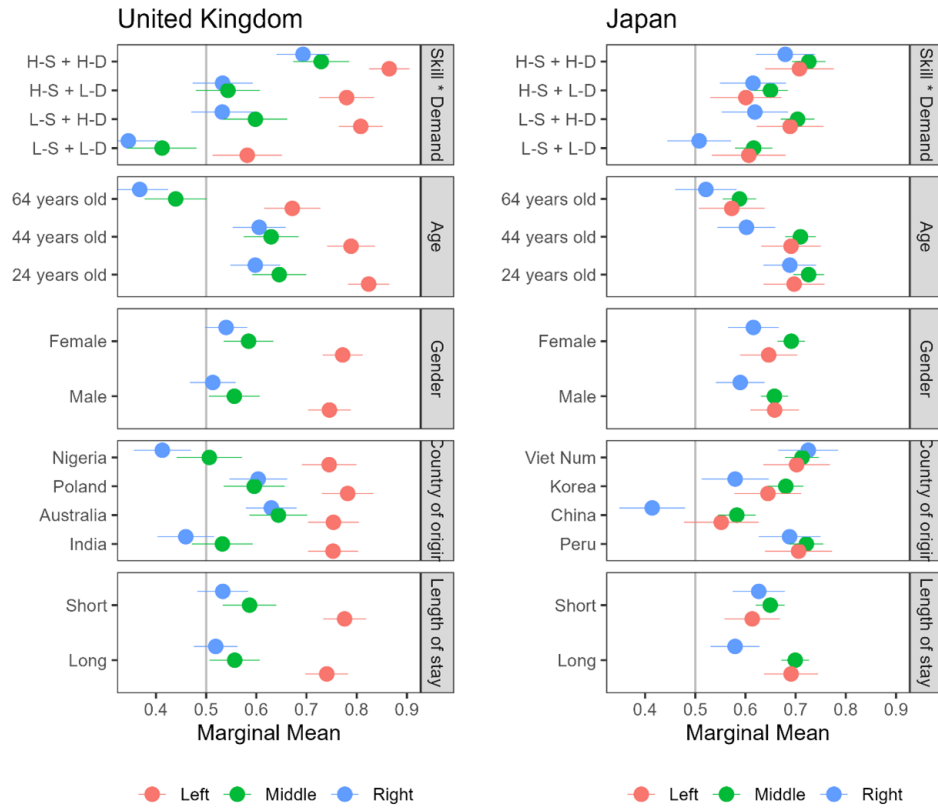
B.3 Education (University degree)

Figure S3: Subgroup analysis by age group



B.4 Ideology (11-point scale, 5 is center)

Figure S4: Subgroup analysis by political ideology



B.5 Trust (7-point scale, 1–3 is low trust)

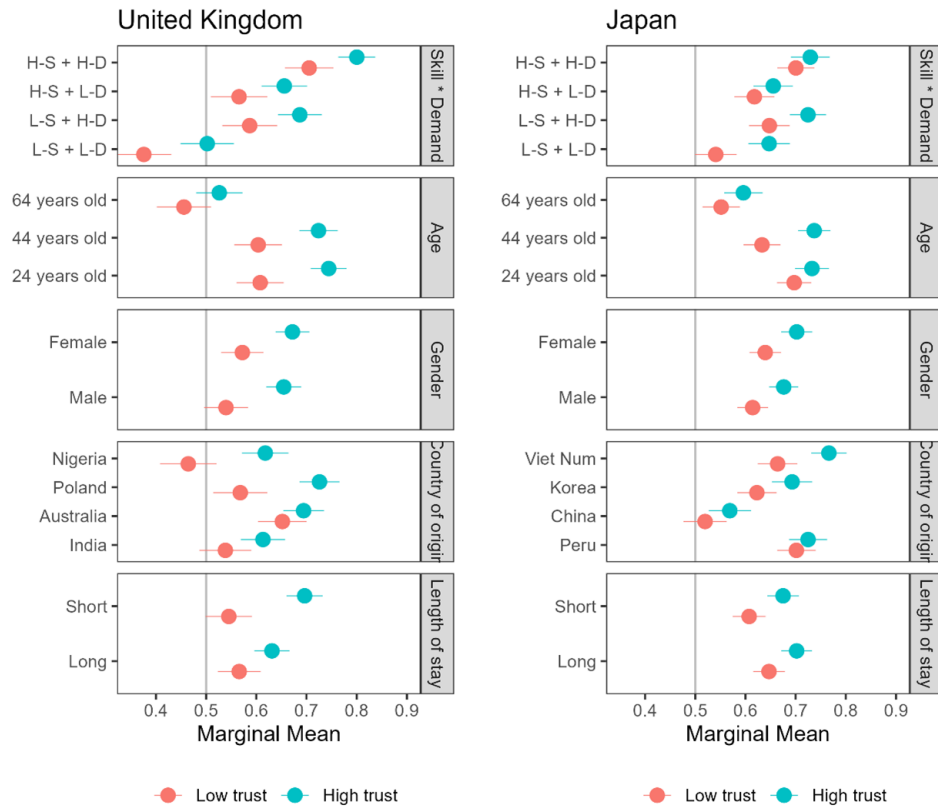
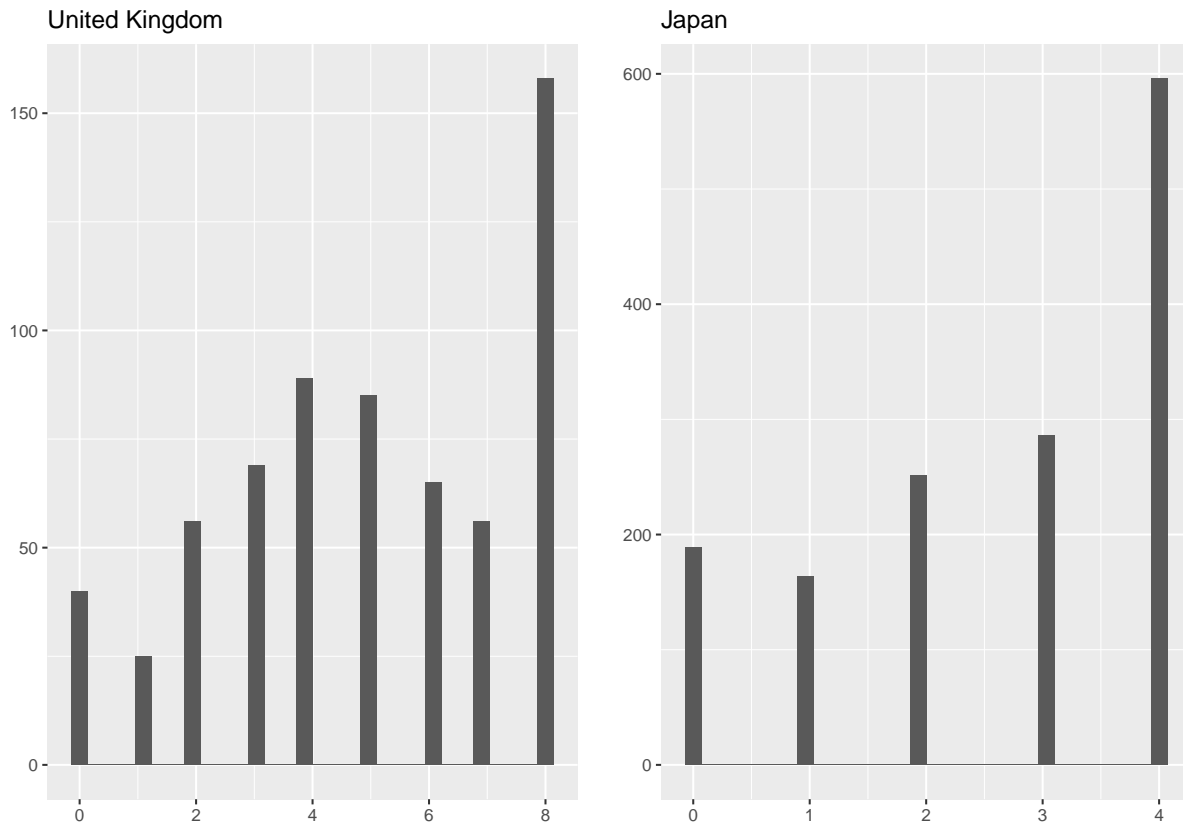


Figure S5: Subgroup analysis by trust level

C Examining potential for ceiling effects

C.1 Number of visas granted across the trials (8 England, 4 Japan)

Figure S6: Distribution of number of trials at respondent level where a visa would be issued



D How trial number affects support for visas

D.1 Regression including trial number as a predictor

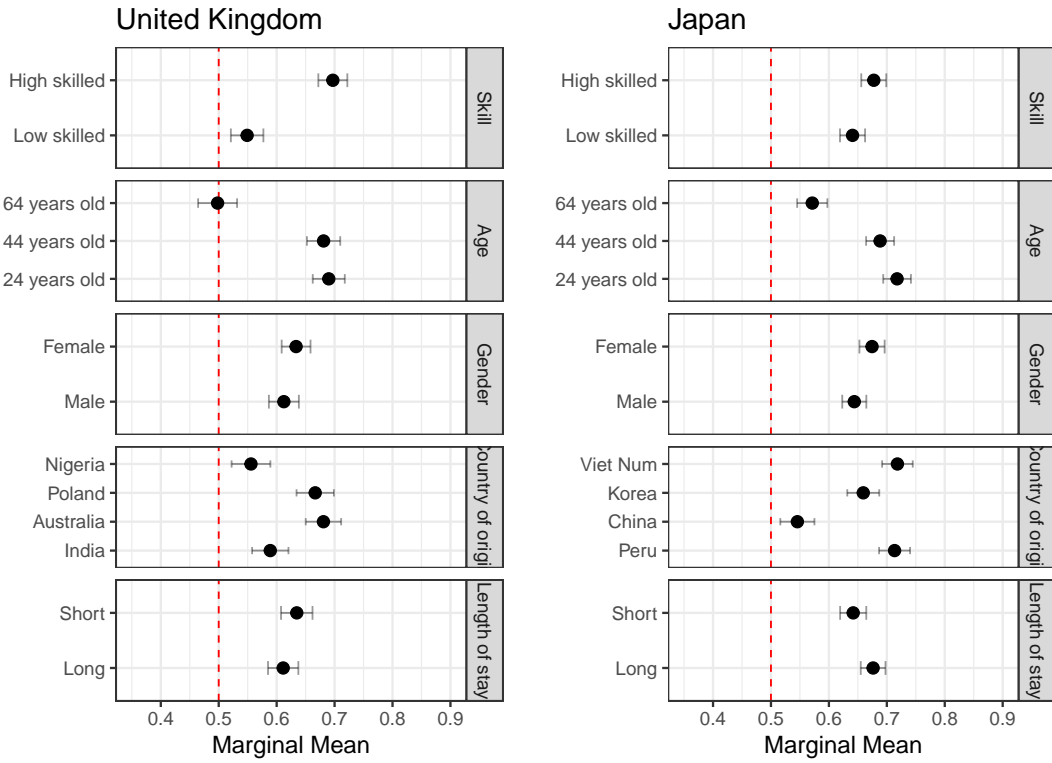
Table S2: Including vignette/trial number as a control variable

	England	Japan	England	Japan	England	Japan
High skill	0.141*** (0.015)		0.038** (0.013)			
High demand		0.167*** (0.015)		0.088*** (0.012)		
L-S + H-D					0.200*** (0.022)	0.096*** (0.018)
H-S + L-D					0.175*** (0.021)	0.045* (0.018)
H-S + H-D					0.311*** (0.021)	0.125*** (0.018)
44 years old	-0.009 (0.016)	-0.028+ (0.015)	-0.013 (0.016)	-0.029+ (0.015)	-0.009 (0.015)	-0.028+ (0.015)
64 years old	-0.185*** (0.019)	-0.145*** (0.016)	-0.191*** (0.019)	-0.147*** (0.016)	-0.186*** (0.019)	-0.146*** (0.016)
Female	0.020 (0.012)	0.030* (0.012)	0.016 (0.013)	0.028* (0.012)	0.016 (0.012)	0.028* (0.012)
Australia	0.095*** (0.019)		0.088*** (0.019)		0.087*** (0.019)	
Poland	0.076*** (0.019)		0.072*** (0.019)		0.072*** (0.018)	
Nigeria	-0.039* (0.019)		-0.035+ (0.019)		-0.040* (0.019)	
China		-0.170*** (0.018)		-0.171*** (0.018)		-0.170*** (0.018)
Korea		-0.053** (0.017)		-0.055** (0.017)		-0.054** (0.017)
Viet Num		0.007 (0.017)		0.007 (0.016)		0.008 (0.016)
Short	0.028+ (0.015)	-0.035** (0.014)	0.032* (0.015)	-0.035** (0.013)	0.033* (0.014)	-0.036** (0.013)
Trial number	-0.008** (0.003)	-0.009* (0.004)	-0.008** (0.002)	-0.008* (0.004)	-0.008*** (0.002)	-0.009* (0.004)
Num. Obs.	5144	5977	5144	5977	5144	5977
R^2 Adj.	0.066	0.042	0.074	0.049	0.096	0.050

+ $p < 0.1$, * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

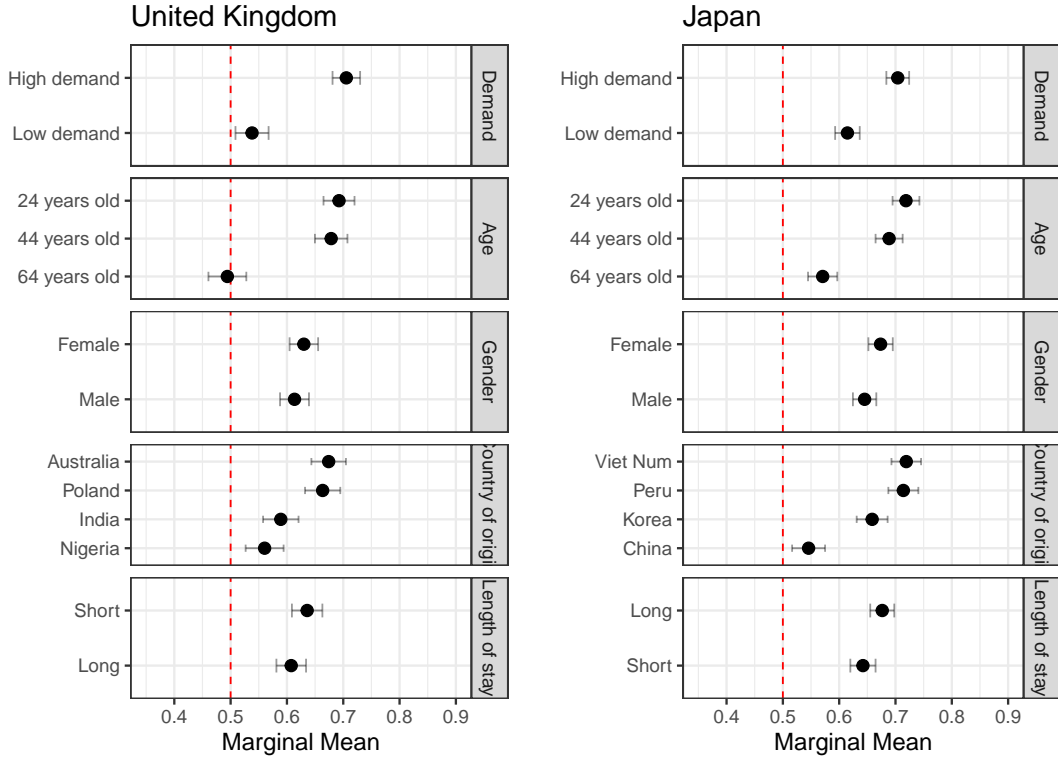
D.2 Results are robust to including trial number as an additional control

Figure S7: Figure 2 with additional control for trial numbers



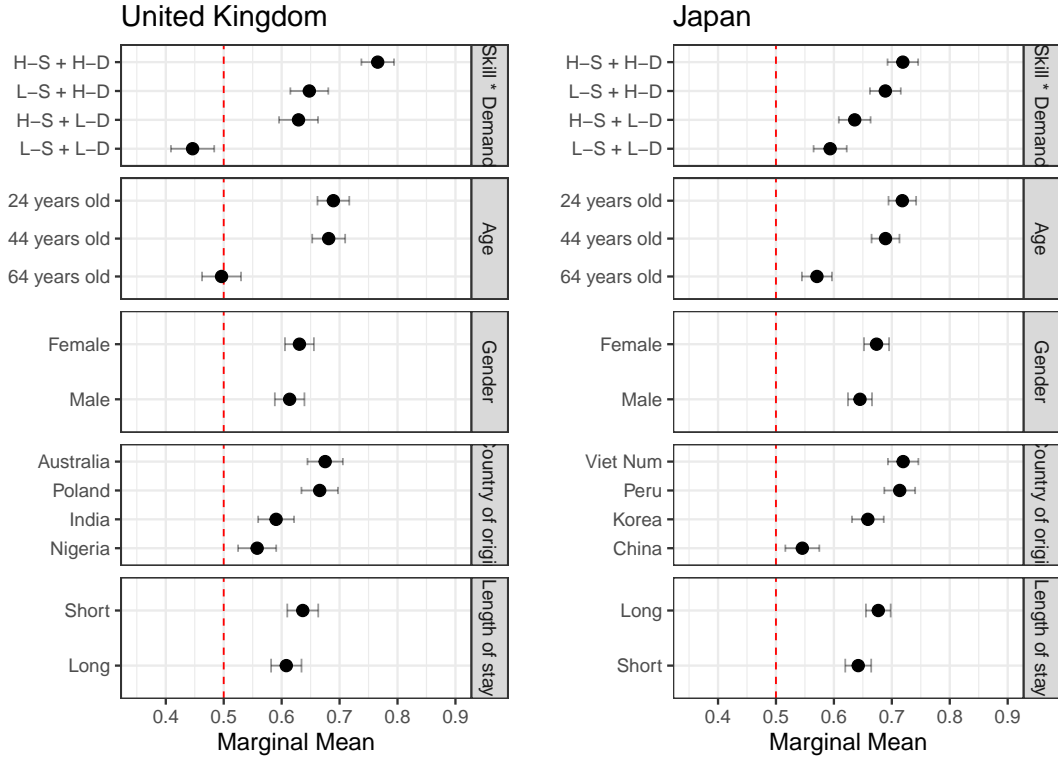
D.3 Figure 3 with Additional Control

Figure S8: Figure 3 with additional control for trial numbers



D.4 Figure 4 with Additional Control

Figure S9: Figure 4 with additional control for trial numbers



D.5 Marginal means first-half of trials vs second-half of trials

Figure S10: England

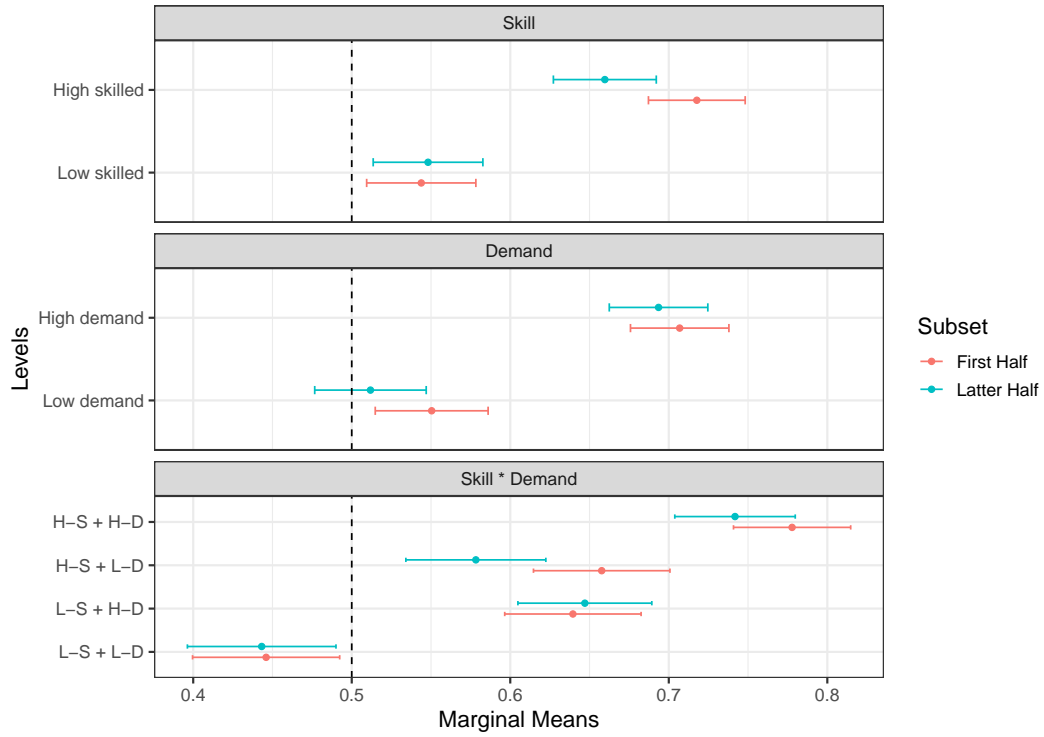
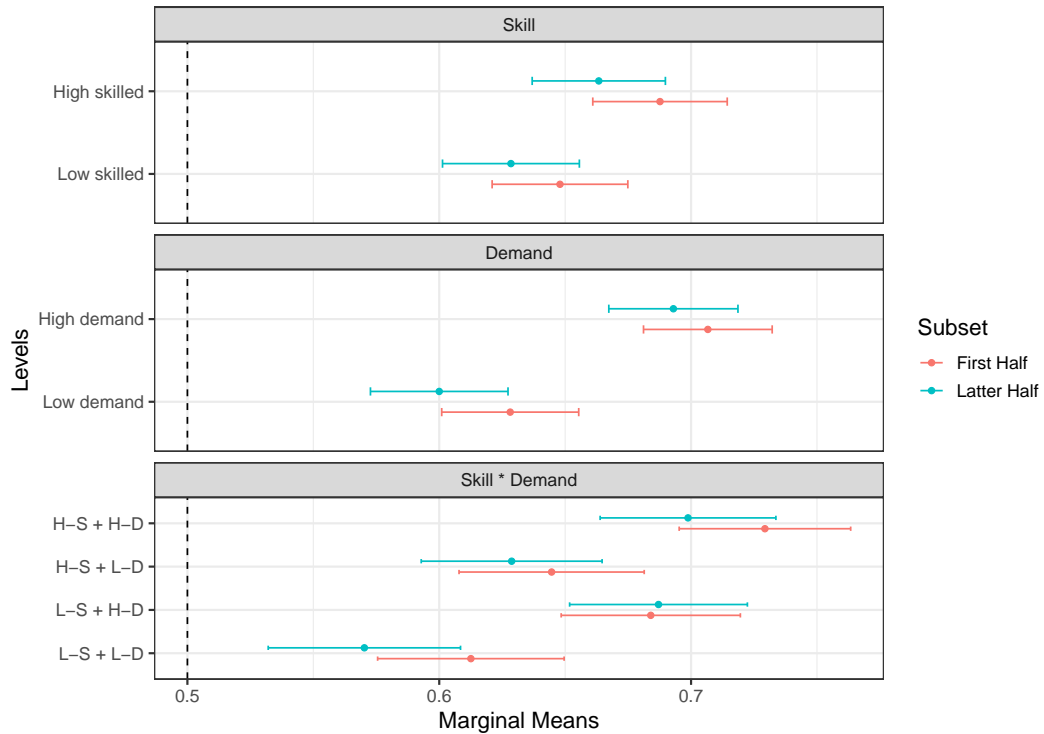


Figure S11: Japan



E Results for High Demand Attributes Only

Figure S12: Results for High Demand Attributes Only

Exclude low-demand

