By law and by custom: Factors affecting small and medium-sized enterprises during the transition in Lithuania
Aidis, R.K.

Citation for published version (APA):
Contents

List of tables, charts and figures v

Abbreviations vii

Introduction viii

Limitations and Scope xi

Outline xi

Dialogue xviii

1 Lithuana

1.1 History 1
1.2 The Soviet experience (1944 – 1990) 5
1.3 Restoration of Independence 7
1.4 Democratic reform 9
1.5 Transition – general trends 11
1.6 Transition periods: pre 1994 and post 1994 12
1.7 Conclusion 17

Appendices 19

Notes 21

2 Institutions and Entrepreneurship

2.1 Introduction 25
2.2 Institutions and Economic Development in Transition 26
  2.2.1 Formal and informal rules 28
  2.2.2 Informal institutions in Lithuania 30
2.3 Gender as an informal institution 34
  2.3.1 Gender in Soviet Lithuania 37
  2.3.2 Gender in Post-Soviet Lithuania 38
2.4 Entrepreneurship 41
  2.4.1 Towards a definition of entrepreneurship 46
  2.4.2 Productive and unproductive entrepreneurship 47
  2.4.3 Aspects of entrepreneurship in transition countries 48
  2.4.4 A working definition for entrepreneurship in transition countries 50
  2.4.5 A model for entrepreneurship in transition countries 52
  2.4.6 Entrepreneurship in the transition setting 53
  2.4.7 Central and Eastern European and former Soviet Union countries compared 57
2.4.8 Entrepreneurship in Lithuania 59  
2.4.9 Conclusion 61  
Notes 65  

3 Fieldwork and Data  
3.1 Introduction 67  
3.2 Background: Existing surveys of business owners in Lithuania 68  
3.3 Measurement procedures 69  
3.4 Sample population: How many legal SMEs are there? 69  
3.5 Survey2000 70  
3.5.1 Choice of mail survey 70  
3.5.2 Set-up of mail survey 71  
3.5.3 Description of mail survey method 72  
3.5.4 Response rate 73  
3.5.5 Sample size error 74  
3.5.6 Incentives 74  
3.6 Survey2000 design 75  
3.7 Survey2000 biases 75  
3.8 Survey2000: Data problems 77  
3.9 Responses and non-responses 77  
3.10 Characteristics of received responses 78  
3.11 Survey2000 representativeness 79  
3.12 Discussion of Survey2000 results 83  
3.13 SME respondent characteristics and sample size  
   (Litsme survey) 84  
   3.13.1 Comparison of Litsme results 87  
3.14 Qualitative data collection 88  
3.14.1 Open-air market traders 89  
3.14.2 SME owners, government officials and NGO representatives 90  
3.15 Conclusion 92  
Appendices 94  
Notes 107  

4 In the shadows but not on the fringe: Open-air market traders in Lithuania  
4.1 Introduction 111  
4.2 Open-air markets in post-socialist countries 114  
4.3 The Gariunai market 115  
4.4 Sample characteristics 117  
4.5 Barriers 119  
4.6 Issues raised 120  
4.7 Discussion 124  
4.8 Conclusion 126  
Notes 128
8 Theoretical Implications

Justinas comments

9 Policy Recommendations
9.1 Introduction
9.2 Current governmental initiatives and programs
9.3 Reform
9.4 Proactive policy
9.5 Legitimacy through visibility
9.6 Interactive approach
9.7 Alliance building

Appendices
Notes

References

Author index

Subject index

Nederlandse samenvatting (Summary in Dutch)
Lietuviška santrauka (Summary in Lithuanian)