Emotions and Economic Behavior: An Experimental Investigation
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Acknowledgements

Surprisingly, writing a thesis involves a great deal of emotion. By investigating how emotions influence economic decision-making, I experienced a variety of emotions myself. I am very happy to have had the opportunity to embark on a project on the brink of economics and psychology that was, and still is, very new in economic science. Doing experiments was interesting and insightful. I was often surprised when subjects behaved completely differently than I expected. However, there were also times when I was vexed by feelings of a more negative nature. Fear about whether or not I would succeed in getting anything worthwhile out of the project at all. Despair when I received serious comments on my first papers that in my view were already finished.

Looking back, the fact that positive emotions clearly outweighed negative ones can to a very large extent be ascribed to my supervisor, Frans van Winden. Working with Frans was always very pleasant and stimulating because of his enthusiasm and involvement in the project. If anything worthwhile has come out of the project, it is largely due to his comments, suggestions, and constantly urging me not to be satisfied with instant answers. I thank him for being such an excellent supervisor!

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To my father and mother