The end of the virtual

*Digital methods*

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Digital methods may be contrasted with what has come to be known as virtual methods, a currently dominant approach to the study of the Internet. Virtual methods, rooted in the U.K. Virtual Society? program (1997-2002), sought to ground cyberspace by demonstrating how it was hardly a realm apart. Whereas virtual methods have made great strides, they rely on methods imported from the humanities and the social sciences. Do the methods have to change, owing to the specificity of the medium and its objects? With the end of the virtual, Richard Rogers proposes that Internet research may be put to new uses, given an emphasis on natively digital as opposed to digitized methods. How to capture and analyze hyperlinks, tags, search engine results, archived websites, and other digital objects? What may one learn from how online devices make use of the objects, and how may such uses be repurposed for social and cultural research? Ultimately, Rogers proposes a research practice that grounds claims about cultural change and societal conditions in online dynamics.

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Digital Methods

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by

Richard Rogers
Situating Digital Methods in Internet Research

Arguably, there is an ontological distinction between the natively digital and the digitized; that is, between the objects, content, devices and environments ‘born’ in the new medium, as opposed to those which have ‘migrated’ to it. Should the current methods of study change, however slightly or wholesale, given the focus on objects and content of the medium? The research program proposed here thereby engages with ‘virtual methods’ importing standard practices from the social sciences and the humanities. The distinction between the natively digital and the digitized also could apply to current research methods. What type of Internet research may be performed with digitized methods (such as online surveys and directories) compared to those that are natively digital (such as recommendation systems and folksonomy)?

Second, I propose that Internet research may be put to new uses, given an emphasis on natively digital methods as opposed to the digitized. I will strive to shift the attention from the opportunities afforded by transforming ink into bits, and instead inquire into how research with the Internet may move beyond the study of online culture alone. How to capture and analyze hyperlinks, tags, search engine results, archived websites, and other digital objects? What may one learn from how online devices (e.g. engines and recommendation systems) make use of the objects, and how may such uses be repurposed for social and cultural research? Ultimately, I propose a research practice which grounds claims about cultural change and societal conditions in online dynamics, introducing the term ‘online groundedness.’ The overall aim is to rework method for Internet research, developing a novel path of study: digital methods.

To date, the methods employed in Internet research have served to critique the persistent idea of the Internet as a virtual realm apart. Such thinking arose from
the discourse surrounding virtual reality in the late 1980s and early 1990s, and the Internet came to stand for a virtual realm, with opportunities for redefining consciousness, identity, corporality, community, citizenry and (social movement) politics. Indeed, in 1999, in one of the first efforts to synthesize Internet research, the communications scholar Steve Jones invited researchers to move beyond the perspective of the Internet as a realm apart, and opened the discussion of method. How would social scientists study the Internet, if they were not to rely on the approaches associated with it to date: human-computer interaction, social psychology and cybercultural studies? In their ground-breaking work on Internet usage in Trinidad and Tobago, the ethnographers Daniel Miller and Don Slater challenged the idea of cyberspace as a realm apart where all ‘inhabiting’ it experienced its identity-transforming affordances, regardless of physical location. Slater and Miller grounded the Internet, arguing that Trinis appropriated the medium to fit their own cultural practices. Although it was a case study, the overall thrust of the research was its potential for generalization. If Trinis were using the Internet to stage Trini culture, the expectation is that other cultures are doing the same.

The important Virtual Society program (1997-2002) marked another turning point in Internet research, debunking the myth of cyberspace’s transformative capacities through multiple empirical studies about Internet users. The program ultimately formulated five ‘rules of virtuality’. In what is now the classic digital divide critique, researchers argued that the use of new media is based on one’s situation (access issues), and the fears and risks are unequally divided (skills issues). With respect to the relationship between the real and the virtual, virtual interactions supplement rather than substitute for the ‘real,’ and stimulate more real interaction, as opposed to isolation and desolation. Finally, the research found that identities are grounded in both the online as well as the offline. Significantly, the program settled on approaches subsequently characterized as virtual methods, with an instrumentarium for studying users. Surveys, interviews, observation and participant-observation became the preferred methods of inquiry. In the humanities, subsequent user studies – concentrating on the amateur, the fan, and the ‘produser’ – also are grappling with the real and virtual divide, seeking to demonstrate and critique the reputational status of online culture. The argument advanced here is that virtual methods and user studies in the social sciences and the humanities have shifted the attention away from the data of the medium, and the opportunities for study of far more than online culture.
How may one rethink user studies with data (routinely) collected by software? User studies to date have relied on accounts favoring observation, interviews and surveys, owing, in one reading, to the difference in armatures between social scientific and humanities computing, on the one hand, and the large commercial companies, with their remarkable data collection achievements, on the other. In a sense, Google, Amazon and many other dominant Web devices are already conducting user studies, however infrequently the term is used. User inputs (preferences, search history, purchase history, location) are captured and analyzed so as to tailor results. Taking a lead from such work, new media theorist Lev Manovich has called for a methodological turn in Internet research, at least in the sense of data collection. With ‘cultural analytics,’ named after Google Analytics, the proposal is to build massive collection, storage and analytical facilities for humanities computing. One distinguishing feature of the methodological turn is its marked departure from the reliance on (negotiated) access to commercial data sets, e.g. AOL’s set of users’ search engine queries, Linden Lab’s set of the activities of millions of users in Second Life, or Sony’s for Everquest, however valuable the findings have been.

In a sense, the research program is one answer to the question, what would Google do? The programs could be situated in the larger context of the extent and effects of ‘googlization’. Until now, the googlization critique has examined the growing ‘creep’ of Google; its business model and its aesthetics, across information and knowledge industries. Library science scholars in particular concern themselves with the changing locus of access to information and knowledge (from public shelves and stacks to commercial servers). The ‘Google effect’ also may be couched in terms of supplanting surfing and browsing with search. It also may be studied in terms of the demise of the expert editor, and the rise of the back-end algorithm, themes to which I will return later. Here, however, the point is that they also may be studied in terms of models for research — ones that seek to replicate the scale of data collection as well as analysis.

The proposal I am putting forward is more modest, yet still in keeping with what are termed registrational approaches to user studies. Online devices and software installed on the computer (e.g. browsers) register users’ everyday usage. Browser histories would become a means to study use. The larger contention is that data collection, in the methodological turn described above, could benefit from thinking about how computing may have techniques which can be appro-
priated for research. Thus the proposal is to consider first and foremost the availability of computing techniques.

I would like to suggest inaugurating a new era in Internet research, which no longer concerns itself with the divide between the real and the virtual. It concerns a shift in the kinds of questions put to the study of the Internet. The Internet is employed as a site of research for far more than just online culture. The issue no longer is how much of society and culture is online, but rather how to diagnose cultural change and societal conditions using the Internet. The conceptual point of departure for the research program is the recognition that the Internet is not only an object of study, but also a source. Knowledge claims may be made on the basis of data collected and analyzed by devices such as search engines. One of the more remarkable examples is Google Flu Trends, a non-commercial (Google.org) project launched in 2008, which anticipates local outbreaks of influenza by counting search engine queries for flu, flu symptoms and related terms, and ‘geo-locating’ the places where the queries have been made. It thereby challenges existing methods of data collection (emergency room reports), and reopens the discussion of the Web as anticipatory medium, far closer to the ground than one might expect.

Where did the ‘grounded Web,’ and its associated geo-locative research practice, originate? The ‘end of cyberspace’ as a placeless space (as Manuel Castells put it) may be located in the technical outcomes of the famous Yahoo lawsuit, brought by two non-governmental organizations in France in 2000. At the time, French Web users were able to access the Nazi memorabilia pages on Yahoo.com in the United States, and the French organizations wanted the pages blocked – in France. IP-to-geo (address location) technology was developed specifically to channel content nationally; when one types google.com into a browser in France, now google.fr is returned by default. This ‘grounding’ of the Web has been implemented by major content-organizing projects such as YouTube; online television is served geographically, too.

Diagnostic work such as Google Flu Trends, whereby claims about societal conditions are made on the basis of captured Internet practices, leads to new theoretical notions. For the third era of Internet research, the digital methods program introduces the term online groundedness, in an effort to conceptualize research which follows the medium, captures its dynamics, and makes grounded claims about cultural and societal change. Indeed, the broader theoretical goal of digital methods is to rethink the relationship between the Web and the ground. Like the
ethnographers before them, the researchers in the UK Virtual Society? program needed to visit the ground in order to study the Web. Here the digital methods research program actually complicates the sequence in which one’s findings are grounded.\textsuperscript{12} For example, journalism has methodological needs, now that the Internet has become a significant meta-source, where the traditional question normally concerns the trustworthiness of a source. Snowballing from source to source was once a social networking approach to information-checking, methodologically speaking. Who else should I speak to? That question comes at the conclusion of the interview, if trust has been built. The relationship between ‘who I should speak to’ and ‘who else do you link to’ is asymmetrical for journalism, but the latter is what search engines ask when recommending information. How to think through the difference between source recommendations from verbal and online links? Is search the beginning of the quest for information, ending with some grounded interview reality beyond the net, whereby we maintain the divide between the real and the virtual? Or is that too simplistic? Our ideal source set divide (real and virtual, grounded or googled) raises the question of what comes next. What do we ‘look up’ upon conclusion of the interview to check the reality? The Internet may not be changing the hierarchy of sources for some (i.e. the restrictions on citing Wikipedia in certain educational settings), but it may well be changing the order of checking, and the relationship of the Web to the ground.

I developed the notion of online groundedness after reading a study conducted by the Dutch newspaper NRC Handelsblad. The investigation into right-wing and extremist groups in the Netherlands explored whether the language used was becoming harsher over time, perhaps indicating a ‘hardening’ of right-wing and hate culture more generally. Significantly, the investigators elected to use the Internet Archive, over an embedded researcher (going native), or the pamphlets, flyers and other ephemera at the Social History Institute.\textsuperscript{13} They located and analyzed the changes in tone over time on right-wing as well as extremist sites, finding that right-wing sites were increasingly employing more extremist language. Thus the findings made about culture were grounded through an analysis of websites. Most significantly, the online became the baseline against which one might judge a societal condition.
Follow the Medium: The Digital Methods Research Program

Why follow the medium? A starting point is the recognition that Internet research is often faced with unstable objects of study. The instability is often discussed in terms of the ephemerality of websites and other digital media, and the complexities associated with fixing them, to borrow a term from photography. How to make them permanent, so that they can be carefully studied? In one approach, vintage hardware and software are maintained so as to keep the media ‘undead.’ Another technique, as practiced in game environments, addresses ephemerality through simulation/emulation, which keeps the nostalgic software, like Atari games, running on current hardware. The ephemerality issue, however, is much larger than issues of preservation. The Internet researcher is often overtaken by events of the medium, such as software updates that ‘scoop’ one’s research.

As a research practice, following the medium, as opposed to striving to fix it, may also be discussed in a term borrowed from journalism and the sociology of science – ‘scooping.’ Being the first to publish is to ‘get the scoop.’ ‘Being scooped’ refers to someone else having published the findings first. Sociologist of science Michael Lynch has applied this term to the situation in which one’s research subjects come to the same or similar conclusions as the researchers, and go on record with their findings first. The result is that the ‘[research subjects] reconfigure the field in which we previously thought our study would have been situated’ 14. In Internet research, being scooped is common. Industry analysts, watchdogs and bloggers routinely coin terms (googlization) and come to conclusions which shape ongoing academic work. I would like to argue, however, that scooping is also done by the objects themselves, which are continually reconfigured. For example, Facebook, the social networking site, has been considered a walled garden or relatively closed community system, where by default only ‘friends’ can view information and activities concerning other friends. The walled garden is a series of concentric circles: a user must have an account to gain access, must ‘friend’ people to view their profiles, and must change privacy default settings to let friends of friends view one’s own profile. Maximum exposure is opening profiles to friends of friends. In March 2009, Facebook changed a setting; users may now make their profile open to all other users with accounts, as opposed to just friends, or friends of friends, as in its previous configuration. Which types of research would be ‘scooped’ by Facebook’s flipping a switch? Facebook serves as one notable example
of the sudden reconfiguration of a research object, which is common to the me-
dium.

More theoretically, following the medium is a particular form of medium-spe-
cific research. Medium specificity is not only how one sub-divides disciplinary
commitments in media studies according to the primary objects of study: film,
radio, television, etc. It is also a particular plea to take seriously ontological dis-
tinctiveness, though the means by which the ontologies are constructed differ. To
the literary scholar and media theorist Marshall McLuhan, media are specific in
how they engage the senses. Depth, resolution and other aesthetic properties
have effects on how actively or passively one processes media. One is filled by
media, or one fills it in. To the cultural theorist Raymond Williams, medium
specificity lies elsewhere. Media are specific in the forms they assume – forms
shaped by the dominant actors to serve interests. For example, creating ‘flow,’
the term for how television sequences programming so as to keep viewers watch-
ing, boosts viewer ratings and advertising. Thus, to Williams, media are not a
priori distinct from one another, but can be made so. To Katherine Hayles, the
specificity of media resides in their materiality; a book specifies, whilst text does
not. Her proposal for media-specific analysis is a comparative media studies pro-
gram, which takes materially instantiated characteristics of media (such as hyper-
text in digital media), and enquires into their (simulated) presence in other media
(such as print). One could take other media traits and study them across media.
For example, as Alexander Galloway has argued, flow is present not only in radio
and television, but also on the Web, where dead links disrupt surfing.

Hayle’s point of departure may be seen in Mathew Fuller’s work on Microsoft
Word and Adobe Photoshop, which studies how particular software constrains or
enables text. To Fuller, a Microsoft document or a Photoshop image are specific
outputs of software, distinctive from some document or some image. An accom-
panying research program would study the effects of (software) features, as Lev
Manovich also points to in his work on the specificity of computer media. With
these media Manovich’s ontology moves beyond the outputs of media (Hayle’s
hypertextual print, Fuller’s Word document and Photoshop image). Computer
media are metamedia in that they incorporate prior media forms, which is in
keeping with the remediation thesis put forward by Jay David Bolter and Richard
Grusin. Yet, to Manovich, computer media not only refashion the outputs of
other media; they also embed their forms of production.
The medium specificity put forward here lies not so much in McLuhan’s sense engagement, Williams’s socially shaped forms, Hayles’s materiality, or other theorists’ properties and features. Rather, it is situated in method. Previously I described such work ‘Web epistemology’. On the Web, information, knowledge and sociability are organized by recommender systems – algorithms and scripts that prepare and serve up orders of URLs, media files, friends, etc. In a sense, Manovich has shifted the discussion in this direction, both with the focus on forms of production (method as craft) as well as with the methodological turn associated with the cultural analytics initiative. I would like to take this turn further, and propose that the under-interrogated methods of the Web also are worthy of study, both in and of themselves as well as in the effects of their spread to other media, e.g. TV shows recommended to Tivo users on the basis of their profiles.

Initial work in the area of Web epistemology arose within the context of the politics of search engines. It sought to consider the means by which sources are adjudicated by search engines. Why, in March of 2003, were the US White House, the Central Intelligence Agency, the Federal Bureau of Investigation, the Heritage Foundation and news organizations such as CNN the top returns for the query ‘terrorism’? The answer lies somewhat in how hyperlinks are handled. Hyperlinks, however, are but one digital object, to which may be added: the thread, tag, PageRank, Wikipedia edit, robots.txt, post, comment, trackback, pingback, IP address, URL, whois, timestamp, permalink, social bookmark and profile. In no particular order, the list goes on. The proposal is to study how these objects are handled, specifically, in the medium, and learn from medium method.

In the following, I would like to introduce a series of medium objects, devices, spaces, as well as platforms, first touching briefly on how they are often studied with digitized methods and conceptual points of departure from outside the medium. Subsequently, I would like to discuss the difference it makes to research if one were to follow the medium – by learning from and reapplying how digital objects are treated by devices, how websites are archived, how search engines order information and how geo-IP location technology serves content nationally or linguistically. What kinds of research can be performed through hyperlink analysis, repurposing insights from dominant algorithms? How to work with the Internet archive for social research? Why capture website histories? How may search engine results be studied so as to display changing hierarchies of credibility, and the differences in source reliance between the Web, the blogosphere and news
sphere? Can geo-IP address location technology be reworked so as to profile countries and cultures? How may the study of social networking sites reveal cultural tastes and preferences? How are software robots changing how quality content is maintained on Wikipedia? What would a research bot do? Thus, from the micro to the macro, I treat the hyperlink, website, search engine and spheres (including national webs). I finally turn to social networking sites, as well as Wikipedia, and seek to learn from these profiling and bot cultures (respectively), and rethink how to deploy them analytically. The overall purpose of following the medium is to reorient Internet research to consider the Internet as a source of data, method and technique.

The Link

How is the hyperlink most often studied? There are at least two dominant approaches to studying hyperlinks: hypertext literary theory and social network theory, including small world and path theory. To literary theorists of hypertext, sets of hyperlinks form a multitude of distinct pathways through text. The surfer, or clicking text navigator, may be said to author a story by choosing routes (multiple clicks) through the text. Thus the new means of authorship, as well as the story told through link navigation, are both of interest. For small world theorists, the links that form paths show distance between actors. Social network analysts use pathway thought, and zoom in on how the ties, uni-directional or bi-directional, position actors. There is a special vocabulary that has been developed to characterize an actor’s position, especially an actor’s centrality, within a network. For example, an actor is ‘highly between’ if there is a high probability that other actors must pass through him to reach each other.

How do search engines treat links? Arguably, theirs is a scientometric (and associational sociology) approach. As with social network analysis, the interest is in actor positioning, but not necessarily in terms of distance from one another, or the means by which an actor may be reached through networking. Rather, ties are reputational indicators, and may be said to define actor standing. Additionally, the approach does not assume that the ties between actors are friendly, or otherwise have utility, in the sense of providing empowering pathways, or clues for successful networking.
Here I would like to explore how engines treat links as markers of impact and reputation. How may an actor’s reputation be characterized by the types of hyperlinks given and received? Actors can be profiled not only through the quantity of links received, as well as the quantity received from others who themselves have received many links, in the basic search engine algorithm. Actors may also be profiled by examining which particular links they give and receive. In previous research, my colleagues and I found linking tendencies among domain types, i.e. governments tend to link to other governmental sites only; non-governmental sites tend to link to a variety of sites, occasionally including critics. Corporate websites tend not to link, with the exception of collectives of them – industry trade sites and industry ‘front groups’ do link, though. Academic and educational sites typically link to partners and initiatives they have created. Taken together, these linking proclivities of organizational types display an everyday ‘politics of association’. For example, in work my colleagues and I conducted initially in 1999, we found that while Greenpeace linked to governmental sites, government did not link back. Novartis, the multinational corporation, linked to Greenpeace, and Greenpeace did not link back. When characterizing an actor according to inlinks and outlinks, one notices whether there is some divergence from the norms, and more generally whether particular links received may reveal something about an actor’s reputation. A non-governmental organization receiving a link from a governmental site could be construed as a reputation booster, for example.

Apart from capturing the micro-politics of hyperlinks, analysis of links also may be put to use in more sophisticated sampling work. Here the distinction between digitized and natively digital method stands out in greater relief. The Open Net Initiative at the University of Toronto conducts Internet censorship research by building lists of websites (from online directories such as the Open Directory Project and Yahoo). The researchers subsequently check whether the sites are blocked in a variety of countries. It is important work that sheds light on the scope as well as technical infrastructure of state Internet censorship practices worldwide. In the analytical practice, sites are grouped by category: famous bloggers, government sites, human rights sites, humor, women’s rights, etc.; there are approximately forty categories. Thus censorship patterns may be researched by site type across countries.
The entire list of websites checked per country (some 3000) is a sample, covering of course only the smallest fraction of all websites as well as those of a particular subject category. How would one sample websites in a method following the medium, learning from how search engines work (link analysis) and repurposing it for social research? My colleagues and I contributed to the Open Net Initiative work by employing a method which crawls all the websites in a particular category, captures the hyperlinks from the sites, and locates additional key sites (by co-link analysis) that are not on the lists. I dubbed the method ‘dynamic URL sampling’, in an effort to highlight the difference between manual URL-list compilation, and more automated techniques of finding significant URLs. Once the new sites are found, they are checked for connection stats (through proxies initially, and later perhaps from machines located in the countries in question), in order to determine whether they are blocked. In the research project on ‘social, political and religious’ websites in Iran, researchers and I crawled all the sites in that ONI category, and through hyperlink analysis, found some thirty previously unknown blocked sites. Significantly, the research was also a page-level analysis (as opposed to host only), with one notable finding being that Iran was not blocking the BBC news front page (as ONI had found), but only its Persian-language page. The difference between the two methods of gathering lists of websites for analysis – manual directory-style work and dynamic URL sampling – shows the contribution of medium-specific method.

The Website

Up until now, investigations into websites have been dominated by user and ‘eye-ball studies,’ where attempts at a navigation poetics are met with such sobering ideas as ‘don’t make me think’. Many methods for studying websites are located over the shoulder, where one observes navigation or the use of a search engine, and later conducts interviews with the subjects. In what one may term classic registrational approaches, a popular technique is eye-tracking. Sites load and eyes move to the upper left of the screen, otherwise known as the golden triangle. The resulting heat maps provide site redesign cues. For example, Google.com has moved its services from above the search box (tabs) to the top left corner of the page (menu). Another dominant strand of website studies lies in feature analysis,
where sites are compared and contrasted on the basis of levels of interactivity, capacities for user feedback, etc. The questions concern whether a particular package of features result in more users, and more attention. In this tradition, most notably in the 9/11 special collection, websites are often archived for further study. Thus much of the work lies in the archiving of sites prior to the analysis. One of the crucial tasks ahead is further reflection upon the means by which websites are captured and stored, so as to make available the data upon which findings are based. Thus the digital methods research program engages specifically with the website as archived object, made accessible, most readily, through the Internet Archive’s Wayback Machine. The research program specifically asks which types of website study are enabled and constrained by the Wayback Machine.

In order to answer that question, the work first deconstructs, or unpacks, the Internet Archive and its Wayback Machine. In which sense does the Internet Archive, as an object formed by the archiving process, embed particular preferences for how it is used, and for the type of research performed using it? Indeed, Web archiving scholar Niels Brügger has written: ‘[U]nlike other well-known media, the Internet does not simply exist in a form suited to being archived, but rather is first formed as an object of study in the archiving, and it is formed differently depending on who does the archiving, when, and for what purpose.’ The idea that the object of study is constructed by the very means by which it is tamed, and captured by method and technique, is a classic point from the sociology and philosophy of science and elsewhere. Thus the initial research questions are, which methods of research are privileged by the specific form assumed by the Web archive, and which are precluded? For example, when one uses the Internet Archive (archive.org), what stands out for everyday Web users accustomed to search engines is not so much the achievement of the existence of an archived Internet. Rather, the user is struck by how the Internet is archived, and, particularly, how it is queried. One queries a URL, as opposed to keywords, and receives a list of stored pages associated with the URL from the past. In effect, the Internet Archive, through the interface of the Wayback Machine, has organized the story of the Web into the histories of individual websites.

Which research approaches are favored by the current organization of websites by the Internet Archive? With the Wayback Machine, one can study the evolution of a single page (or multiple pages) over time; for example, by reading or collect-
ing snapshots from the dates when a page was indexed. How can such an arrangement of historical sites be put to use? Previously I mentioned the investigative reporting work done by *NRC Handelsblad* in their analysis of the rise of extremist language in the Netherlands. The journalists read some hundred websites from the Internet archive, some dating back a decade. It is work that should be built upon, methodologically as well as technically. One could scrape the pages of the right-wing and extremist sites from the Internet Archive, place the text (and images) in a database, and systematically query it for the presence of particular keywords over time. As *NRC Handelsblad* did, one could determine changes in societal conditions through the analysis of particular sets of archived sites.

How else to perform research with the Internet Archive? The digital methods program has developed means to capture the history of sites by taking snapshots and assembling them into a movie, in the style of time-lapse photography. To demonstrate how to use the Internet archive for capturing such evolutionary histories, my colleagues and I took snapshots of Google’s front pages from 1998 up to the end of 2007. The analysis concerned the subtle changes made to the interface, in particular the tabs. We found that the Google directory project, organizing the Web by topic, undertaken by human editors, has been in decline. After its placement on the Google front page in 2001, it was moved in 2004 under the ‘more’ button, and in 2006 under ‘even more.’ By late 2007, with the removal of the ‘even more’ option, one had to search Google in order to find its directory. The larger issue of the demise of the human editor, read in this case from the evolution of Google’s interface, has far-reaching implications for how knowledge is collected and ordered. Indeed, after examining Google, researchers and I turned to Yahoo, the original Web directory, and found that there, too, the directory had been replaced by the back-end algorithm. In examining the outputs of a query in the directory, we also learned that at Yahoo the results are no longer ordered alphabetically, in the egalitarian style of information and source ordering inherited from encyclopedias. Yahoo is listing its directory sources according to *popularity*, in the well-known style of recommendation systems more generally.

Are the histories of search engines, captured from their interface evolutions, indicating changes in how information and knowledge are ordered more generally? A comparative media studies approach would be useful, with one of the more poignant cases being the online newspaper. With the *New York Times*, for example, articles are still placed on the front page and in sections, but are also listed by
‘most emailed’ and ‘most blogged’, providing a medium-specific recommender system for navigating the news. The impact of recommender systems – the dominant means on the Web by which information and knowledge are ordered – may also be studied through user expectations. Are users increasingly expecting Web-like orderings at archives, libraries, tourist information centers and other sites of knowledge and information queries?

The Search Engines & the Spheres

The study of search engines was jolted by the now infamous AOL search engine data release in 2006, where 500,000 users’ searches over three months were put online, with frightening and often salacious press accounts about the level of intimate detail revealed about searchers, even if their histories are made anonymous and decoupled from geography (no IP address). One may interpret the findings from the AOL case as a shift in how one considers online presence, if that remains the proper term. A person may be ‘googled’, and his or her self-authored presence often appears at or towards the top of the returns. Generally speaking, what others have written about a person would appear lower down in the rankings. However, with search engine queries stored, a third set of traces could come to define an individual. This opens up intriguing policy questions. How long may an engine company keep search histories? Thus search engines are being studied in the legal arena, especially in terms of how data retention laws may be applied to search histories.

Previously, I mentioned another strand in search engine studies, summed up in the term googlization. It is a political-economy style critique, considering how Google’s free-service-for-profile model may be spreading across industries and (software) cultures. I have covered the critique elsewhere, striving to propose a research agenda for googlization scholars which includes front-end and back-end googlization. Front-end googlization would include the study of the information politics of the interface (including the demise of the human-edited directory). Back-end googlization concerns the rise of the algorithm that recommends sources hierarchically, instead of alphabetically, as mentioned above. The significance of studying the new information hierarchies of search engines also should be viewed in light of user studies. A small percentage of users set preferences to more than
ten results per page; typically they do not look past the first page of results; and they increasingly click the results appearing towards the top. Thus the power of search engines lies in the combination of its ranking practices (source inclusion in the top results) together with the users’ apparent ‘respect’ for the orderings (not looking further). Google’s model also relies on registrational interactivity, where a user’s preferences as well as history are registered, stored and employed, increasingly, to serve customized results. Prior to the Web and search engine algorithms and recommendation systems, interactivity was ‘consultational,’ with pre-loaded information ‘called up’. A query would return the same information for all users at any given time. Now the results are dynamically generated, based on one’s registered preferences, history and location.

The different orders of sources and things served by engines are under-studied, largely because they are not stored, and made available for research, apart from the AOL data release, or other negotiated agreements with search engine companies. Google once made available an API (application programming interface) allowing data collection. A limited number of queries could be made per day, and the results repurposed. Researchers relying on the API were scooped by Google when it discontinued the service in late 2006. With its reintroduction in a different form in 2009, Google emphasized, however, that automated queries and the permanent storage of results violated the terms of service. How to study search engine results under such conditions? Now we scrape Google, and post a notice appreciating Google’s forbearance.

What may be found in Google’s search engine results? As I have remarked, search engines, a crucial point of entry to the Web, are epistemological machines in the sense that they crawl, index, cache and ultimately order content. Earlier I described the Web, and particularly a search engine-based Web, as a potential collision space for alternative accounts of reality. The phrasing built upon the work of the sociologist C. Wright Mills, who characterized the purpose of social research as ‘no less than to present conflicting definitions of reality itself’. Are engines placing alternative accounts of reality side by side, or do the results align with the official and the mainstream? Storing and analyzing search engine results could answer such questions. Such has been the purpose of the software project called the Issue Dramaturg, so called for the potential drama within the top results, whereby sites may climb to or suddenly fall from the top. It is important to point out that top engine placements are highly sought after; organizations make
use of search engine optimization techniques so as to boost site visibility. There are white hat and black hat techniques; that is, those accepted by engines and those that prompt engines to delist websites from results until there is compliance again with engine etiquette.

In the Issue Dramaturg project, my team stored Google search engine results for the query ‘9/11’ as well as other keywords for two purposes. The one is to enquire into source hierarchies, as described above. Which sources are privileged? Which are ‘winning’ the competition to be the top sources returned for particular queries? The other purpose has been to chart particular sources, in the approach to engine studies I have termed ‘source distance’. For the query 9/11, how far from the top of the engine returns are such significant actors as the New York City government and the New York Times? Are such sources prominent, or do they appear side by side with sources that challenge more official and familiar views? Apart from the New York City government and the New York Times, another actor we have monitored is the 9/11 truth movement (911truth.org). For months between March and September 2007, the 9/11 truth movement’s site appeared in the top five results for the query 9/11, and the other two were well below result fifty. In mid-September 2007, around the anniversary of the event, there was drama. 911truth.org fell precipitously to result two hundred, and subsequently out of the top one thousand, the maximum number of results served by Google. We believe that is one of the first fully documented cases of the apparent removal of a website in Google – from a top five placement for six months to a sub-one thousand ranking. The case leads to questions of search engine result stability and volatility, and opens up an area of study.

However dominant it may be, there are more search engines than Google’s Web search. What is less appreciated perhaps is that there are other dominant engines per section or sphere of the Web. For the blogosphere, there is Technorati; for the newssphere, Google News; and for the tagosphere or social bookmarking space, Delicious. Indeed, thinking of the Web in terms of spheres refers initially to the name of one of the most well-known, the blogosphere, as well as to scholarship that seeks to define another realm, the Web sphere. The sphere in blogosphere refers in spirit to the public sphere; it also may be thought of as the geometrical form, where all points on the surface are the same distance from the center or core. One could think about such an equidistant measure as an egalitarian ideal, where every blog, or even every source of information, is knowable by
the core, and vice versa. On the Web, however, it has been determined that cer-
tain sources are central. They receive the vast majority of links as well as hits.
Following such principles as the rich get richer (aka Pareto power law distribu-
tions), the sites receiving attention tend to garner only more. The distance be-
tween the center and other nodes may only grow, with the ideal of a sphere being
a fiction, though a useful one. I would like to suggest an approach examining the
question of distance from core to periphery, and operationalize it as the measure of
differences in rankings between sources per sphere. Cross-spherical analysis is a
digital method for measuring and learning from the distance between sources in
different spheres on the Web.

Conceptually, a sphere is considered to be a device demarcated source set, i.e.
the pure PageRank of all sources on the Web (most influential sites by inlink
count), or indeed analogous pageranks of all sources calculated by the dominant
engines per sphere, such as Technorati, Google News and Delicious. Thus, to
study a sphere, we propose first to allow the engines to demarcate it. In sphere
analysis, one considers which sources are most influential, not only overall but per
query. Cross-spherical analysis compares the sources returned by each sphere for
the same query. It can therefore be seen as comparative ranking research. Most
importantly, with cross-spherical analysis, one may think through the conse-
quences of each engine’s treatment of links, freshness, tags, etc. Do particular
sources tend to be in the core of one sphere, and not in others? What do compar-
isons between sources, and source distances, across the spheres tell us about the
quality of the new media? What do they tell us about current informational com-
mitments in particular cultures?

In a preliminary analysis, my colleagues and I studied which animals are most
associated with climate change on the (English-language) Web, in the news and in
the blogosphere. We found that the Web has the most diverse set of animals asso-
ciated with climate change. The news favored the polar bear, and the blogosphere
amplified, or made more prominent, the selection in the news sphere. Here we
cautiously concluded that the Web may be less prone to the creation of media
icons than the news, which has implications for studies of media predicated upon
a publicity culture. The blogosphere, moreover, appeared parasitically connected
to the news as opposed to providing an alternative to it.
The Webs

As mentioned above, Internet research has been haunted by the virtual/real divide. One of the reasons for such a divide pertains to the technical arrangements of the Internet, and how they became associated with a virtual realm, cyberspace. Indeed, there was meant to be something distinctive about cyberspace, technologically. The protocols and principles, particularly packet switching and the end-to-end principle, initially informed the notion of cyberspace as a realm free from physical constraints. The Internet’s technical indifference to the geographical location of its users spawned ideas not limited to placelessness. In its very architecture, the Internet also supposedly made for a space untethered to the nation-states, and their divergent ways of treating flows of information. One recalls the famous quotation attributed to John Gilmore, co-founder with John Perry Barlow of the Electronic Frontier Foundation. ‘The Internet treats censorship as a malfunction, and routes around it’. Geography, however, was built into cyberspace from the beginning, if one considers the locations of the original thirteen root servers, the unequal distributions of traffic flows per country, as well as the allotment of IP addresses in ranges, which later enabled the application of geo-IP address location technology to serve advertising and copyright needs. Geo-IP technology, as well as other technical means (aka locative technology), also may be put to use for research that takes the Internet as a site of study, and inquires into what may be learned about societal conditions across countries. In the digital methods research program, my colleagues and I have dubbed such work national Web studies.

Above I discussed the research by British ethnographers, who grounded cyberspace through empirical work on how Caribbean Internet users appropriated the medium to fit their own cultural practices. This is of course national Web studies, although with observational methods (from outside of the medium). To study the Web, nationally, one also may inquire into routinely collected data, for example by large enterprises such as Alexa’s top sites by country (according to traffic). Which sites are visited most frequently per country, and what does site visitation say about a country’s informational culture? Alexa pioneered registrational data collection with its toolbar, which users installed in their browsers. The toolbar provided statistics about the Website loaded in the browser, such as its freshness. All websites the user loaded, or surfed, also would be logged, and the logged URLs
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would be compared with the URLs already in the Alexa database. Those URLs not in the database would be crawled, and fetched. Thus was born the Internet Archive.

The Internet Archive (1996- ) was developed during the period of Internet history that one could term cyberspace. (I have developed periodizations of Internet history elsewhere, and will not further elaborate here.) To illustrate the design and thought behind the Internet Archive, and the national Web archives sprouting up in many countries, it may be useful to point out that the Internet Archive was built for surfing – an Internet usage type that arguably has given way to search. At the Wayback Machine of the Internet Archive, type in a single URL, view available pages, and browse them. If one reaches an external link, the Internet Archive looks up the page closest in date to the site one is exiting, and loads it. If no site exists in the Internet Archive, it connects to the live website. It is the continuity of flow, from Website to Website, that is preserved. National Web archives, on the other hand, have ceased to think of the Web in terms of cyberspace. Instead, their respective purposes are to preserve national Webs. For the purposes of contributing method to Internet research, the initial question is, how would one demarcate a national Web?

At the National Library in the Netherlands, for example, the approach is similar to that of the Internet censorship researchers, discussed above. It is a digitized method, that is, a directory model, where an expert chooses significant sites based on editorial criteria. These sites are continually archived with technology originally developed in the Internet Archive project. At the time of writing, approximately one thousand national websites are archived in the Netherlands – a far cry from what is saved in the Internet Archive. In accounting for the difference in approaches and outcomes of the two projects, I would like to observe that the end of the virtual, and the end of cyberspace, have not been kind to Web archiving; the return of the nation-state and the application of certain policy regimes (especially copyright) have slowed efforts dramatically. Would digital methods aid in redressing the situation? I would like to invite national Web archivists to consider a registrational approach, e.g. the Alexa model adapted for a national context.
Social Networking Sites & Post-demographics

‘We define social networking websites here as sites where users can create a profile and connect that profile to other profiles for the purposes of making an explicit personal network.’ Thus begins the study of American teenage use of such sites as MySpace and Facebook, conducted for the Pew Internet & American Life Project. Surveys were taken. 91% of the respondents use the sites to ‘manage friendships’; less than a quarter use the sites to ‘flirt’. Other leading research into social networking sites considers such issues as presenting oneself and managing one’s status online, the different ‘social classes’ of users of MySpace and Facebook, and the relationship between real-life friends and ‘friended’ friends. Another set of work, often from software-making arenas, concerns how to make use of the copious amounts of data contained in online profiles, especially interests and tastes. I would like to dub this latter work ‘post-demographics.’ Post-demographics could be thought of as the study of the data in social networking platforms, and, in particular, how profiling is, or may be, performed. Of particular interest here are the potential outcomes of building tools on top of profiling platforms. What kinds of findings may be made from mashing up the data, or what may be termed meta-profiling?

Conceptually, with the ‘post’ prefixed to demographics, the idea is to stand in contrast to how the study of demographics organizes groups, markets and voters in a sociological sense. It also marks a theoretical shift from how demographics have been used ‘bio-politically’ (to govern bodies) to how post-demographics are employed ‘info-politically,’ to steer or recommend certain information to certain people. The term post-demographics also invites new methods for the study of social networks, where the traditional demographics of race, ethnicity, age, income, and educational level – or derivations thereof such as class – give way to tastes, interests, favorites, groups, accepted invitations, installed apps and other information comprising an online profile and its accompanying baggage. That is, demographers normally would analyze official records (births, deaths, marriages) and survey populations, with census-taking being the most well known of those undertakings. Profilers, however, have users input data themselves in platforms that create and maintain social relations. They capture and make use of information from users of online platforms.
Perhaps another means of distinguishing between the two types of thought and practice is with reference to the idea of digital natives, those growing up with online environments, and unaware of life prior to the Internet, especially with the use of manual systems that came before it, like a library card catalog. The category of digital natives, however, takes a generational stance, and in that sense is a traditional demographic way of thinking. The post-demographic project would be less interested in new digital divides (digital natives versus non-natives) and the emergent narratives surrounding them (e.g. moral panics), but rather in how profilers recommend information, cultural products, events or other people (friends) to users, owing to common tastes, locations, travel destinations and more. There is no end to what could be recommended, if the data are rich and stored. How to study the data?

With post-demographics, the proposal is to make a contribution to Internet research by learning from those profilers and researchers who both collect as well as harvest (or scrape) social networking sites’ data for further analysis or software-making, such as mash-ups. How do social networking sites make their data available to profilers? Under the developers’ menu item at Facebook, for example, one logs in and views the fields available in the API (or application programming interface). Sample scripts are provided, as in ‘get friends of user number x,’ where x is yourself. Thus the available scripts generally follow the privacy culture, in the sense that the user decides what the profiler can see. It becomes more interesting to the profiler when many users allow access, by clicking ‘I agree’ on a third-party application.

Another set of profiling practices are not interested in personal data per se, but rather in tastes and especially taste relationships. One may place many profiling activities in the category of depersonalized data analysis, including Amazon’s seminal recommendation system, where it is not highly relevant which person also bought a particular book, but rather that people have done so. Supermarket loyalty cards and the databases storing purchase histories similarly employ depersonalized information analysis, where like Amazon, of interest is the quantity of particular items purchased as well as the purchasing relationships (which chips with which soft drink). Popular products are subsequently boosted. Certain combinations may be shelved together.

While they do not describe themselves as such, of course the most significant post-demographic machines are the social networking platforms themselves, col-
lecting user tastes, and showing them to others, be they other friends, everyday peoplewatchers or profilers. Here I would like to describe briefly one piece of software my research team built on top of the large collection device, MySpace, and the kinds of post-demographic analytical practices which resulted.

Elfriendo.com is the outcome of reflecting on how to make use of the profiles on the social networking platform, MySpace. At Elfriendo.com, enter a single interest, and the tool creates a new profile on the basis of the profiles of people expressing that single interest. One may also compare the compatibility of interests, i.e. whether one or more interests, tunes, movies, TV shows, books and heroes are compatible with other ones. Is Christianity compatible with Islam, in the sense that those people with one of the respective interests listen to the same music and watch the same television programs? Elfriendo answers those sorts of questions by analyzing sets of friends’ profiles, and comparing interests across them. Thus a movie, TV show, etc. has an aggregate profile, made up of other interests. (To wit, Eminem, the rapper, appears in both the Christianity and Islam aggregate profiles, in early February 2009.) One also may perform a semblance of post-demographic research with the tool, gaining an appreciation of relational taste analysis with a social networking site, more generally.54

It is instructive to state that MySpace is more permissive and less of a walled garden than Facebook, in that it allows the profiler to view a user’s friends (and his/her friends’ profiles), without your having friended anybody. Thus, one can view all of Barack Obama’s friends, and their profiles. Here, in an example, one queries Elfriendo for Barack Obama as well as John McCain, and the profiles of their respective sets of friends are analyzed. The software counts the items listed by the friends under interests, music, movies, TV shows, books and heroes. What does this relational taste counting practice yield? The results provide distinctive pictures of the friends of the two presidential candidates campaigning in 2008. The compatibility level between the interests of the friends of the two candidates is generally low. The two groups share few interests. The tastes of the candidates’ friends are not compatible for movies, music, books and heroes, though for TV shows the compatibility is 16%. There seem to be particular media profiles for each set of candidate’s friends, where those of Obama watch the Daily Show, and those of McCain watch Family Guy, Top Chef and America’s Next Top Model. Both sets of friends watch Lost. The findings may be discussed in terms of voter post-demographics, in that the descriptions of voter profiles are based on media.
tastes and preferences as opposed to educational levels, income and other standard indicators.

Wikipedia & Networked Content

At present, approaches to the study of Wikipedia have followed from certain qualities of the online encyclopedia, all of which appear counter-intuitive at first glance. One example is that Wikipedia is authored by so-called amateurs, yet is surprisingly encyclopedia-like, not only in form but in accuracy.\textsuperscript{55} The major debate concerning the quality of Wikipedia vis-à-vis \textit{Encyclopedia Britannica} has raised questions relevant to digital methods, in that the Web-enabled collective editing model has challenged the digitized work of a set of experts. However, research has found that there is only a tiny ratio of editors to users in Web 2.0 platforms, including Wikipedia. This is otherwise known as the myth of user-generated content.\textsuperscript{56} Wikipedia co-founder Jimbo Wales, has often remarked that the dedicated community is indeed relatively small, at just over 500 members. Thus the small cadre of Wikipedia editors could be considered a new elite, leading to exercises in relativizing the alleged differences between amateurs and experts, such as through a study of the demographics of Wikipedians.\textsuperscript{57} Another example of a counter-intuitive aspect of Wikipedia is that the editors are unpaid, yet committed and highly vigilant. The vigilance of the crowd, as it is termed, is something of a mythical feature of a quality-producing Web, until one considers how vigilance is performed. Who is making the edits? One approach to the question lies in the Wikiscanner project (2007-), developed by Virgil Griffith studying at the California Institute of Technology. The Wikiscanner outs anonymous editors by looking up the IP address of the editor and checking it against a database with the IP address locations (geoIP technology). Wikipedia quality is ensured, to Griffith, by scandalizing editors making self-serving changes, such as a member of the Dutch royal family, who embellished an entry and made the front-page of the newspaper after a journalist used the tool.

How else are vandals kept at bay on Wikipedia, including those experimenters and researchers making erroneous changes to an entry, or creating a new fictional one, in order to keep open the debate about quality?\textsuperscript{58} Colleagues and I have contributed to work about the quality of Wikipedia by introducing the term net-
worked content.\textsuperscript{59} It refers to content held together by human authors and non-human tenders, including bots and alert software which revert edits or notify Wikipedians of changes made. Indeed, when looking at the statistics available on Wikipedia on the number of edits per Wikipedian user, it is remarkable to note that the bots are by far the top editors. The contention, which is being researched in the digital methods program, is that the bots and the alert software are significant agents of vigilance, maintaining the quality of Wikipedia.

From the Wikiscanner project and the bots statistics related above, it is worth emphasizing that Wikipedia is a compendium of network activities and events, each logged and made available as large data sets. Wikipedia also has in-built reflection or reflexivity, as it shows the process by which an entry has come into being, something missing from encyclopedias and most other finished work more generally. One could study the process by which an entry matures; the materials are largely the revision history of an entry, but also its discussion page, perhaps its dispute history, its lock-downs and re-openings. Another approach to utilizing Wikipedia data would rely on the edit logs of one or more entries, and repurpose the Wikiscanner’s technical insights by looking up where they have been made. ‘The places of edits’ show subject matter concerns and expertise by organization and by country.

Conclusion. The End of the Virtual – Grounding Claims Online

My aim is to set into motion a transformation in how and why one performs research using the Internet. The first step is to move the discussion away from the limitations of the virtual (how much culture and society are online) to the limitations of current method (how to study culture and society, and ground findings with the Internet).

I would like to conclude with a brief discussion of these limitations in Internet research as well as a proposal for renewal. First, the end of cyberspace and its placeless-ness, and the end of the virtual as a realm apart, are lamentable for particular research approaches and other projects. In a sense, the real/virtual divide served specific research practices.\textsuperscript{60} Previously I mentioned that Internet archiving thrived in cyberspace, and more recently, it suffers without it. Where
cyberspace once enabled the idea of massive website archiving, the grounded Web and the national Webs are shrinking the collections.

Indeed, I have argued that one may learn from the methods employed in the medium, moving the discussion of medium specific theory from ontology (properties and features) to epistemology (method). The Internet, and the Web more specifically, have their ontological objects, such as the link and the tag. Web epistemology, among other things, is the study of how these natively digital objects are handled by devices. The insights from such a study lead to important methodological distinctions, as well as insights about the purpose of Internet research. Where the methodological distinction is concerned, one may view current Internet methods as those that follow the medium (and the dominant techniques employed in authoring and ordering information, knowledge and sociality) and ones that remediate or digitize existing method. The difference in method may have significant outcomes. One reason for the falling of the Web archiving efforts may lie in the choice of a digitized method (editorial selection) over a digital one (registrational data collection), such as that employed in the original Internet Archive project, where sites surfed by users were recorded. Indeed, I have employed the term digital methods so that researchers may consider the value and the outcomes of one approach over another. As a case in point, the choice of dynamic URL sampling over the editorial model could be beneficial to Internet censorship research, as I discussed.

Third, and finally, I have argued that the Internet is a site of research for far more than online culture and its users. With the end of the virtual/real divide, however useful, the Internet may be rethought as a source of data about society and culture. Collecting it and analyzing it for social and cultural research requires not only a new outlook about the Internet, but method, too, to ground the findings. Grounding claims in the online is a major shift in the purpose of Internet research, in the sense that one is not so much researching the Internet, and its users, as studying culture and society with the Internet. I hope you will join me in this urgent project.

Ik heb gezegd.
Notes

8. Contractor 2009; Lazer et al., 2009.
24. Landow, 1994; Watts, 1999; Park & Thewall, 2003
29. The Issue Crawler software, with particular allied tools, has been developed specifically to perform such hyperlink analysis. The software crawls websites, and links are gathered and stored. The crawler-analytical modules are adaptations from scientometrics (co-link analysis) and social networking analysis (snowball). Once a network is located with the Issue Crawler, individual actors may be profiled, using the actor profiler tool. The actor profiler shows, in a graphic representation, the inlinks and outlinks of the top ten network actors. The other technique for actor profiling relies on a
scraper that would capture all outlinks from a site, and a scraper of a search engine, the
Yahoo inlink ripper, which provides a list of the links made to a website.

32. Foot & Schneider, 2006.
35. Screen-capturing software has been employed previously for the analysis of Wikipedia
pages, showing the evolution of entries and thus how Wikipedians build knowledge.
36. The ‘even more’ button returned to the interface of Google.com in 2008.
issuecrawler.net/.
41. C. Wright Mills, 1971, 212; Rogers & Marres, 2002.
42. Rogers, 2009.
43. Foot & Schneider, 2002; Schneider & Foot, 2002.
47. Shirky, 2005.
54. One gains a sense of how analysis may be performed, and the kinds of findings that may
be made, because Elfriendo captures the top 100 profiles, thus providing an indication,
as opposed to a grounded finding from a proper sampling procedure.
58. Chesney, 2006; Read, 2006; Magnus, 2008.
60. For the edits may be traced.
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